

**ONE PLATFORM - CONNECTING EVERYTHING** 

E-FOTA Solution on MobiControl

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## AGENDA

- Introductions
- What is FOTA?
- Introduction to E-FOTA
- E-FOTA License
- E-FOTA Enrolment
- E-FOTA Upgrades on MobiControl
- SOTI & Samsung





## What is FOTA?

#### Firmware Over The Air:

- Currently all mobile enterprise devices in the world, be it Samsung, Apple, or any other smartphone, receives their firmware upgrade from a Business-To-Consumer (B2C) FOTA server.
- Enterprise businesses and administrators don't have control over the firmware upgrades that is being pushed over to their devices.

#### Current solution:

 MobiControl MDM includes a policy that allows the administrator to **block** the firmware upgrades. However, there is no proper way to correctly manage and control OS versions on the devices.



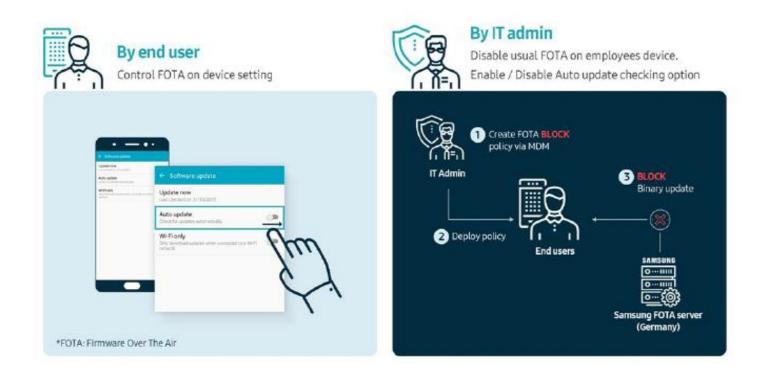




## **FOTA & MobiControl**

#### FOTA & SOTI:

- Software upgrades being managed by end user and via a **Business-To-Consumer** (B2C) FOTA server.
- MobiControl Policy





## Introduction to E-FOTA

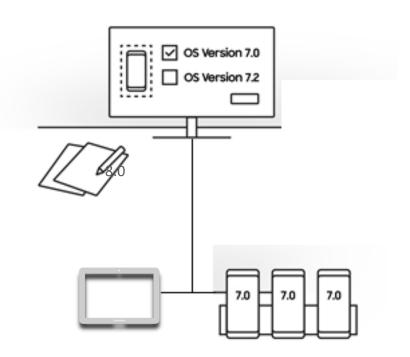
### Enterprise Firmware Over the Air:

- E-FOTA primarily goal is to enable MDM Administrators to have FULL control and manage all possible options of firmware upgrades on their enterprise devices.
- E-FOTA allows MDM Administrator to manage and restrict firmware updates on Samsung.

#### E-FOTA Benefits:

- IT administrators can test updates before deployment.
- Ensure compatibilities between in-house software (apps) and the new OS version. To avoid new OS unknown issues.
- IT admins can upgrade device OS versions without interrupting end-users.





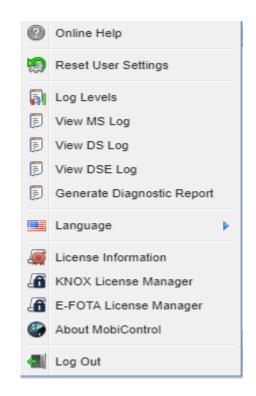


## **SAMSUNG**

Retrieve Oauth token to be used with the E-FOTA API's.

Add valid E-FOTA license.

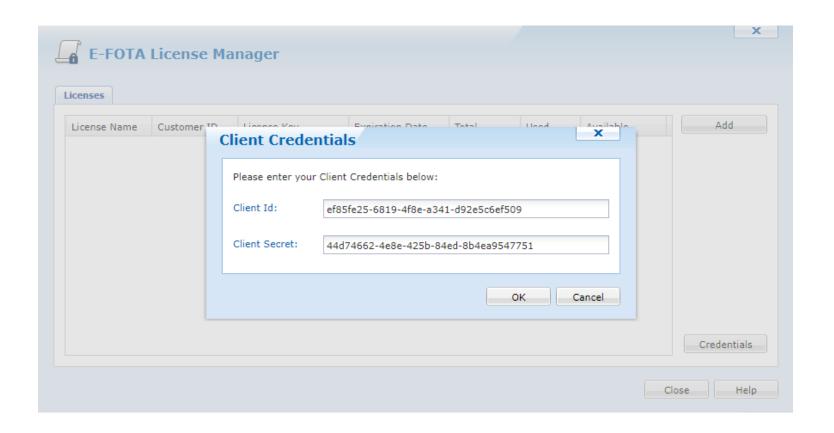
- License Name
- Customer ID
- License Key
- Expiration Date
- Total count
- Used count
- Available count





### **SAMSUNG**

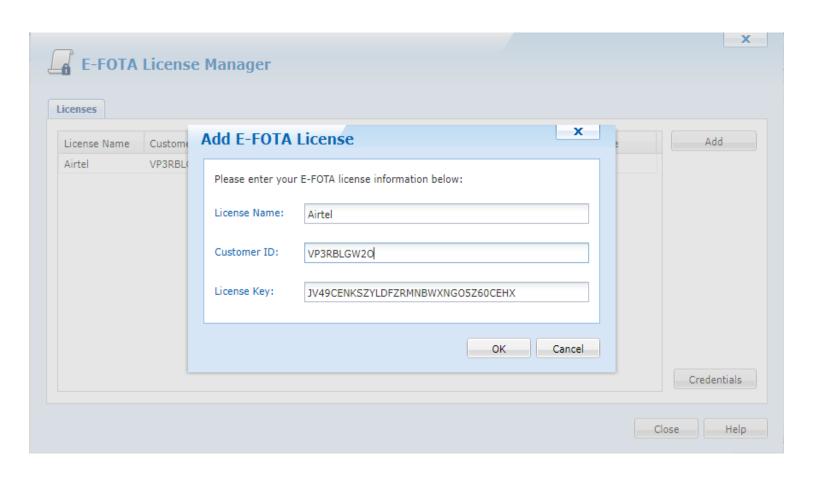






## **SAMSUNG**

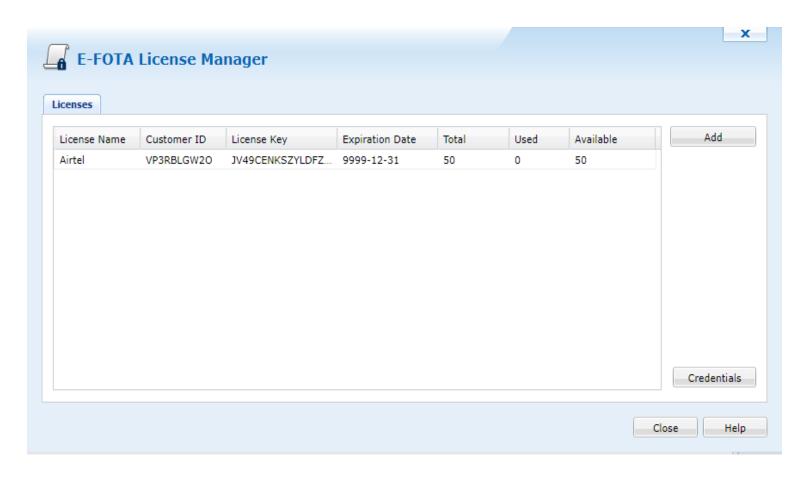






## **SAMSUNG**







## E-FOTA Enrolment

#### STEPS:

- 1. Select a single device or multiple devices
- 2. Select Enroll in E-FOTA action
- 3. Choose the E-FOTA License to which you want to enroll the device(s)
- 4. Select "ENROLL IN E-FOTA" action

#### NOTE:

- Select a single device or multiple devices
- 1. If you select a Non-Samsung device, "ENROLL IN E-FOTA" action will not be displayed
- 2. If you select a Samsung device that has a version lower than 7.0, "ENROLL IN E-FOTA" action will be displayed but this action will be disabled.
- 3. If you select multiple devices, some are Non-Samsung devices + some Samsung devices with version lower than 7.0 + some Samsung devices with version 7.0 or greater, "ENROLL IN E-FOTA" action will be visible and enabled both.



## E-FOTA & MobiControl

#### **SOLUTION:**

- Samsung created E-FOTA to fully manage mobile OS & firmware upgrades.
- MobiControl will offers the greatest E-FOTA solution experience (Samsung's feedback)
- MobiControl enhances the E-FOTA solution as follow:



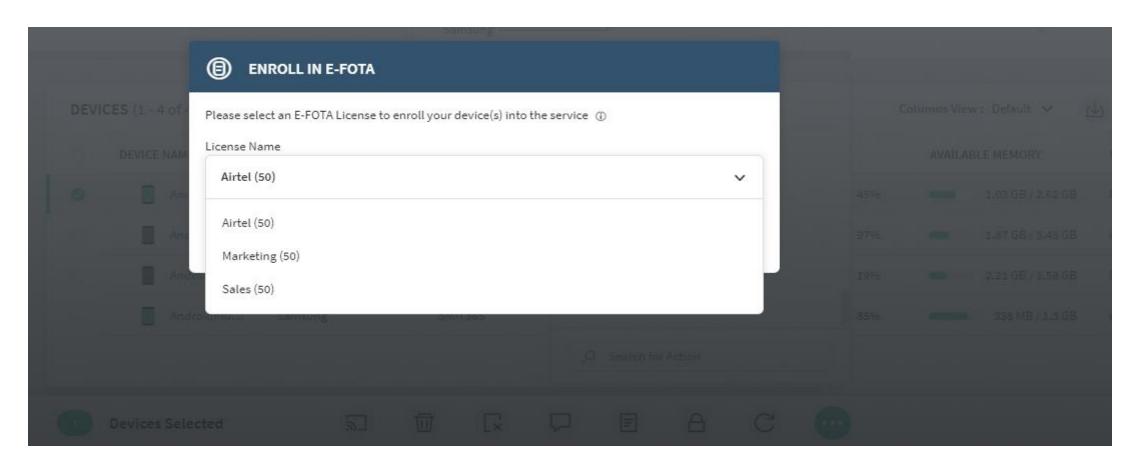
FEATURES	BENEFITS	ATRIBUTES
Forced Upgrades	Secure Upgrades	No downgrade Available*
Schedule Upgrades	User &/OR Group Upgrades	Requires License
Selective Upgrades	No user interaction	Regular & Kiosk Mode
Latest Upgrades	Elastic Search / Virtual Group	Automatic Enroll



## E-FOTA Enrolment

### **SAMSUNG**

Devices must be enrolled as B2B device to use E-FOTA Service

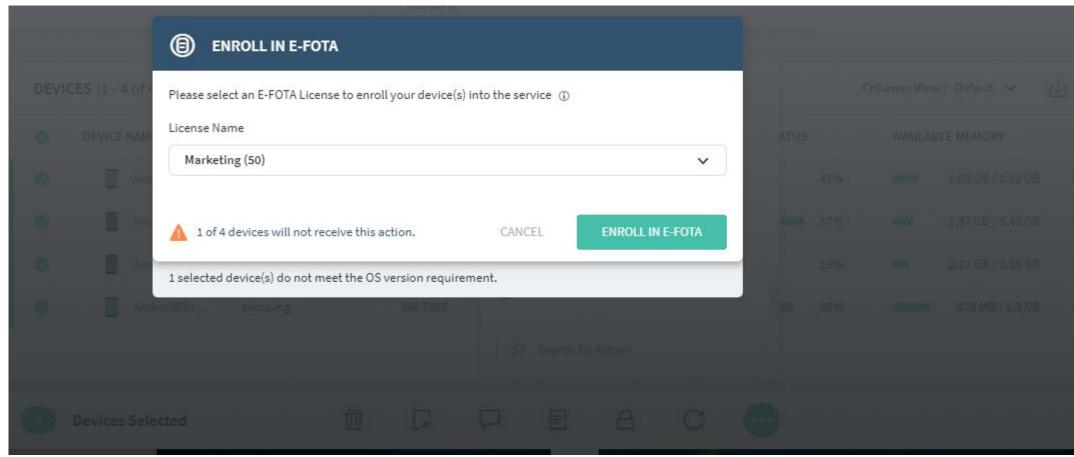




## E-FOTA Enrolment

### **SAMSUNG**

Validate parameters before enrolling to E-FOTA in case of multiple device selection.



# E-FOTA Upgrade Features





Selective Upgrade





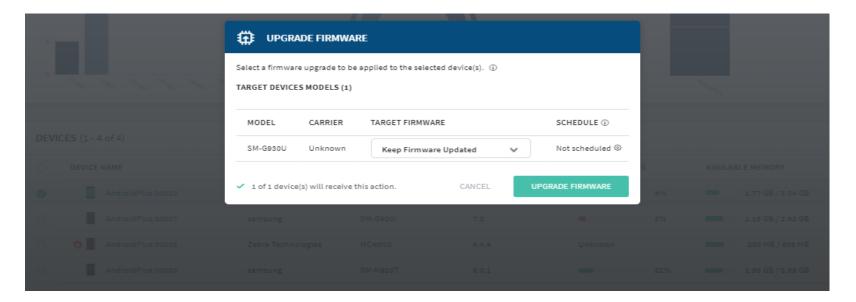
# E-FOTA Latest Upgrade



MDM Admin selects a "Keep Firmware Updated" version and deploys the MDM policy to devices.

This type of upgrade requires end-user interaction on the device.







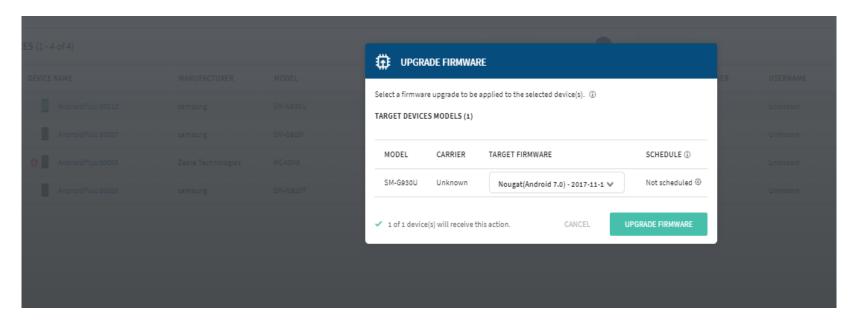
# E-FOTA Selective Upgrade



MDM Admin selects a "Specific Target Version" version and deploys the MDM policy to devices.

This type of upgrade requires end-user interaction on the device.







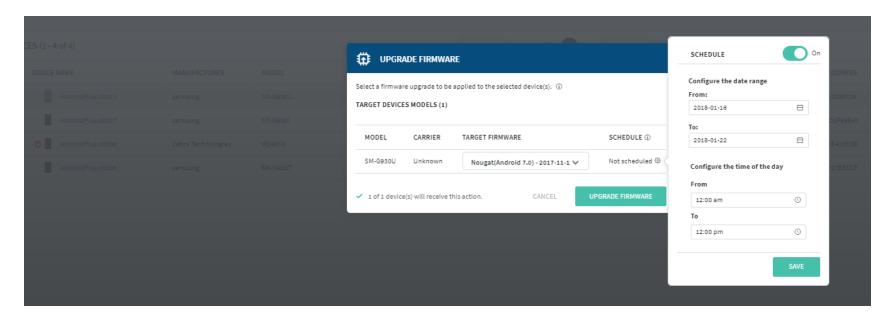
# E-FOTA Force & Force Schedule Upgrade



MDM Admin selects "Force Upgrade" with specific "Target Version" & specified "Schedule".

This type of upgrade does NOT requires end-user interaction.







## **E-FOTA Fundamentals**

#### Samsung:

- E-FOTA will require a license
- Devices must run at least Android OS 5.0 (Lollipop) to apply for Samsung E-FOTA Advanced, but OS 7.0 (Nougat) or later for Samsung E-FOTA on EMM.
- All carrier devices that use Samsung FOTA can also use E-FOTA.
  Currently, ONLY AT&T and Verizon do not use Samsung FOTA.

#### SOTI & MobiControl:

- SOTI is not re-selling the E-FOTA licenses
- Must have MobiControl 14.1.1 (to test BETA solution)
- Cloud instance can be provided for Beta
- Full Launch on MobiControl 14.2





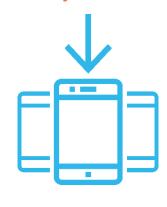
# SOTI + Samsung

## **SAMSUNG**

Samsung technology supported and enhanced by SOTI MobiControl



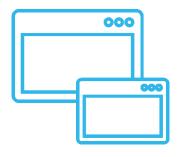
Samsung KNOX Protection



Knox Mobile Enrollment



E-FOTA



Remote Control



Kiosk Mode



Samsung API & SDK (Tizen)



# Thank you

Ricky Garcia

