

# **SAM Renewals**

### SAM Help



Select in SAM to access the help and training tools.

For technical or process questions, call 1-800-486-4585.

For plan or market specific questions, contact your UnitedHealthcare Renewal Account Representative

### What's Out of Scope



- Business sitused in: District of Columbia, HI, ME, MN, MT, ND, NH, NJ, NV, NY, SD, VT
- Renewals containing LTD, STD or Supplemental Life products
- Off-cycle, zip code or rating type plan changes

- All Savers, Oxford, Sierra, ACEC, ADP Total Source
- Critical Illness Protection
- Accident Protection

### **Agenda**



# **The SAM Renewal Process**

Dashboard Review Consider Decide Submit







Log in through UeS using your existing Username and Password.



### Log In To SAM



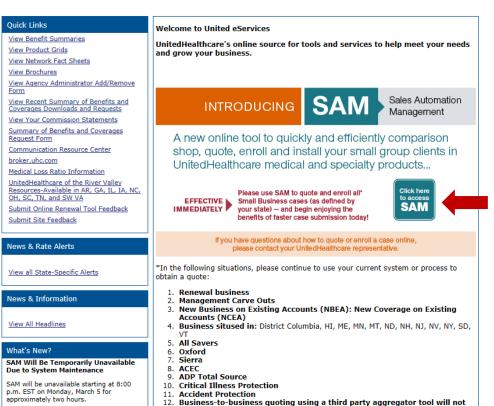


#### United eServices

Home | Help | My Account | Loqout | Feedback Contacts | Links

Quote Case Renewal Network Products	Help & Training Forms Benefits Administrati	on Compensation	Recognition	
Message Center 0 new messages (View)			SEARCH	Advanced Search Search Help

#### Welcome



automatically populate in SAM.

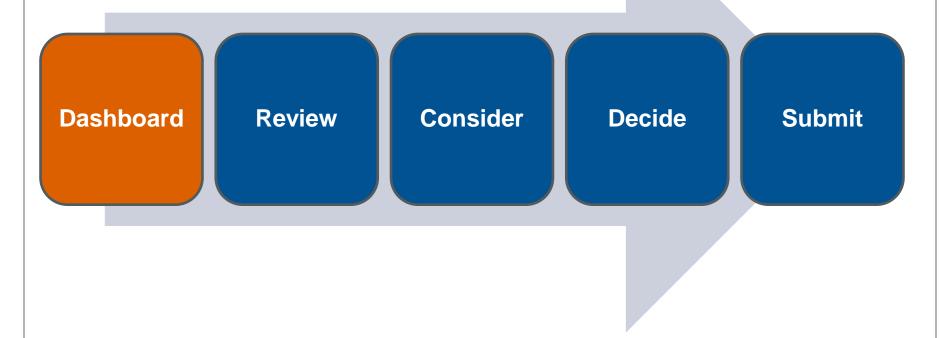
Click to access SAM

Upcoming system maintenance dates:

#### **Dashboard**



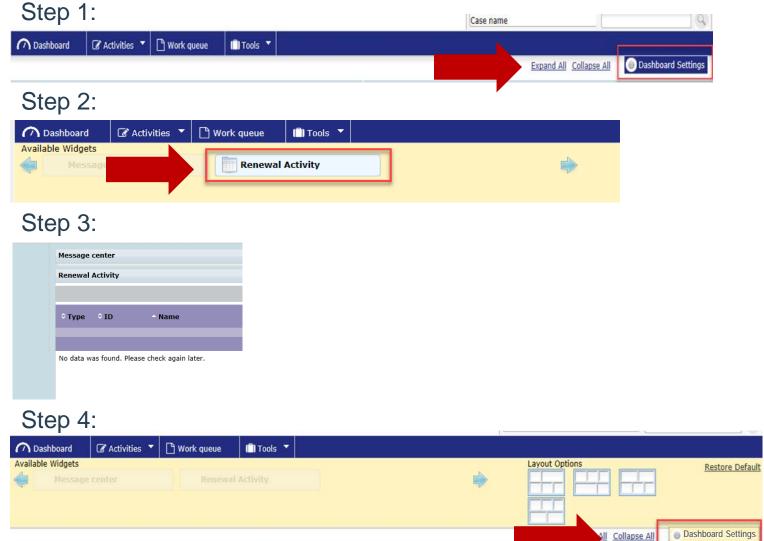
# **The SAM Renewal Process**





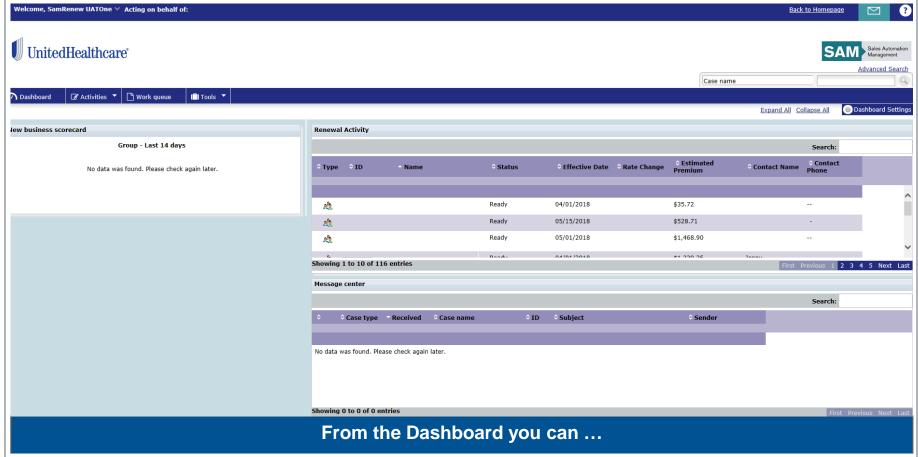






#### **Dashboard**





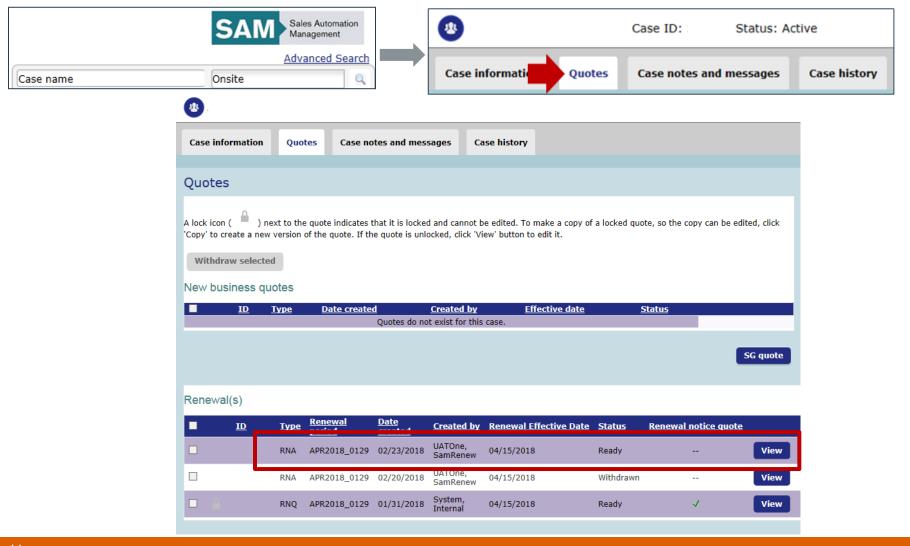
- Select a Delegate
- Search for a Case using Advanced Search
- Access various websites via Tools

- Search for a Case by Case Name
- Select a Renewal from Renewal Activity window

#### **Case Search**



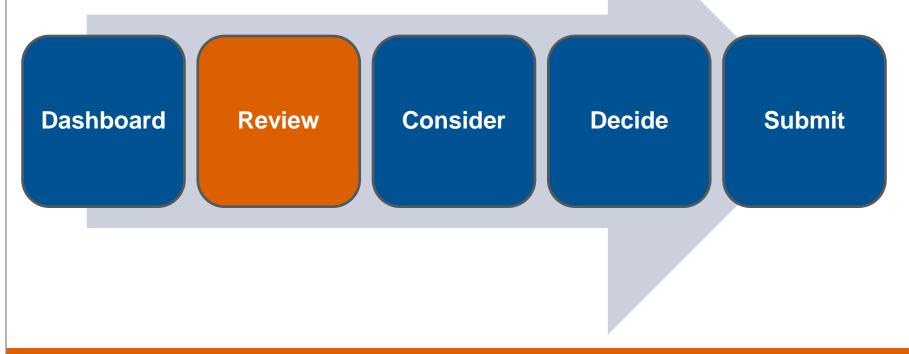
#### Search for the customer and click **View** from the search results.



#### **Review**

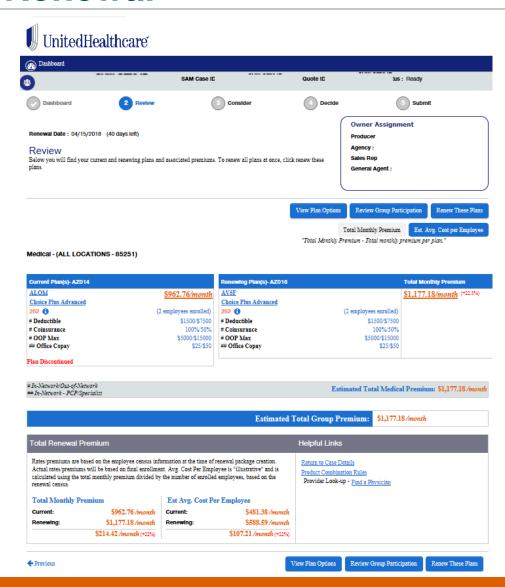


# **The SAM Renewal Process**





#### **Review the Renewal**



#### **View Benefit Details**



ALOM	\$962.76/month
Choice Plus Advanced	
252 🐧	(2 employees enrolled)
# Deductible	\$1500/\$7500
# Coinsurance	100%/50%
# OOP Max	\$5000/\$15000
## Office Copay	\$25/\$50

Renewing Plan(s)- AZ016		Total Monthly Premium
AV5F		\$1,177.18/month (+22.3%)
Choice Plus Advanced		Plan Selected
252 🐧	(2 employees enrolled)	
# Deductible	\$1500/\$7500	
# Coinsurance	100%/50%	
# OOP Max	\$5000/\$15000	
## Office Copay	\$25/\$50	

# **View Benefit Details**



#### ALOM - Choice Plus Advanced

#### **Key Benefits**

Plan Code:	ALOM
Plan Category:	Choice Plus Advanced
Metallic Level:	Gold
Employer Contribution HRA/HSA:	N/A
Plan Type:	UnitedHealthcare
Product Type:	N/A
License Type:	INS
Combined Med & Rx Deductible:	NO
Embedded Deductible:	NO
Platform identifier:	PRIME

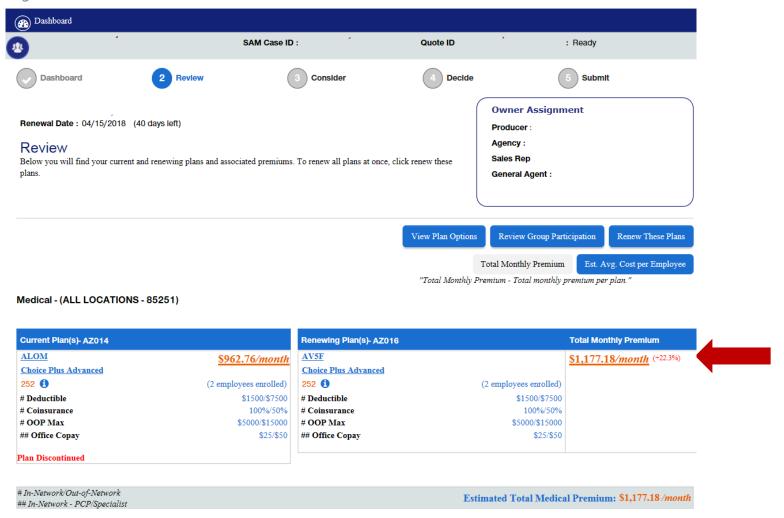
#### Plan Highlights

Benefits	In Network	Out of Network
Primary Care Visit Co-payment	\$25	N/A
Specialist Visit Co-payment	\$50	N/A
Physician Co-insurance (plan pays)	100%	50%

# **View Total Monthly Premium**









# **Total Monthly Premium Rate Details**

Employee Costs - ALL LOCATIONS - 85251

#### **Household Costs**

#### AV5F

Employee Name	Gender	Age	Coverage Type	Prem/Month
	F	38	Employee + Child(ren)	\$714.55
	М	41	Employee Only	\$462.63

#### **Rate Details**

Age Band	Prem/Month
0 - 14	\$271.82
15 - 15	\$295.98
16 - 16	\$305.22
17 - 17	\$314.46
18 - 18	\$324.41
19 - 19	\$334.36
20 - 20	\$344.66
21 - 21	\$355.32
22 - 22	\$355.32
23 - 23	\$355.32
24 - 24	\$355.32

### **View Plan Options**













Renewal Date: 04/15/2018 (40 days left)

#### Review

Below you will find your current and renewing plans and associated premiums. To renew all plans at once, click renew these plans.

#### **Owner Assignment**

Producer:

Agency:

Sales Rep

General Agent :



View Plan Options

Review Group Participation

Renew These Plans

Total Monthly Premium

Est. Avg. Cost per Employee

"Total Monthly Premium - Total monthly premium per plan."

#### Medical - (ALL LOCATIONS - 85251)

Current Plan(s)- AZ014	
ALOM	\$962.76/month
Choice Plus Advanced	
252 🐧	(2 employees enrolled)
# Deductible	\$1500/\$7500
# Coinsurance	100%/50%
# OOP Max	\$5000/\$15000
## Office Copay	\$25/\$50
Plan Discontinued	

Renewing Plan(s)- AZ016		Total Monthly Premium
AV5F		\$1,177.18/month (+22.3%)
Choice Plus Advanced		
252 🐧	(2 employees enrolled)	
# Deductible	\$1500/\$7500	
# Coinsurance	100%/50%	
# OOP Max	\$5000/\$15000	
## Office Copay	\$25/\$50	

# In-Network/Out-of-Network ## In-Network - PCP/Specialist

Estimated Total Medical Premium: \$1,177.18/month

#### Consider

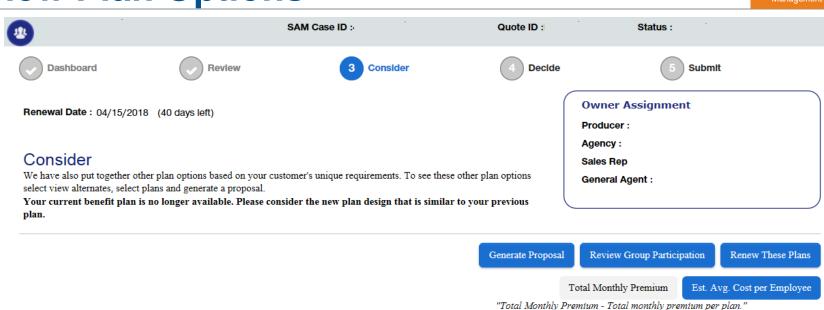


# **The SAM Renewal Process**

Dashboard Review Consider Decide Submit

### **View Plan Options**





Medical - (ALL LOCATIONS - 85251)

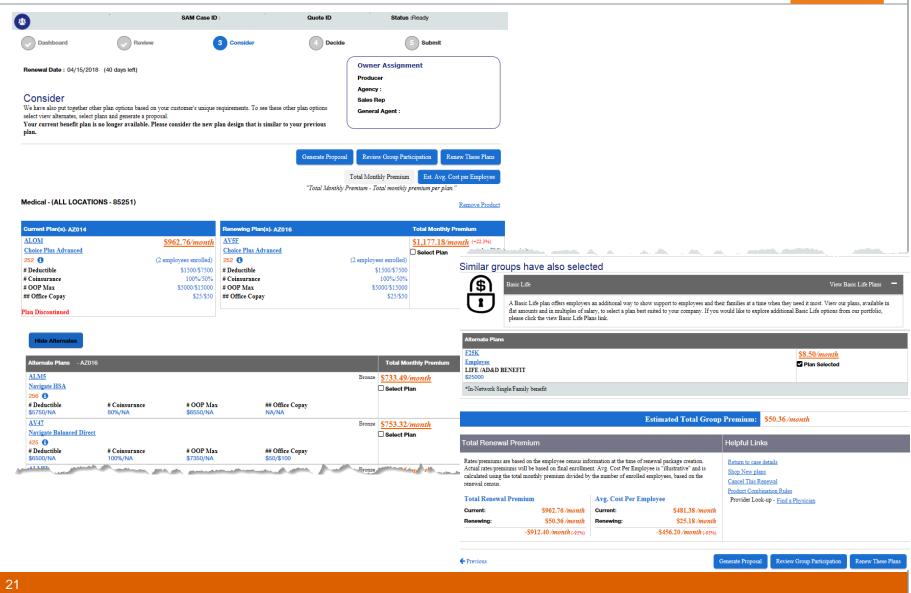
Remove Product

Current Plan(s)- AZ014		Renewing Plan(s)- AZ016		Total Monthly Premium
ALOM	\$962.76/month	AV5F		\$1,177.18/month (+22.3%)
Choice Plus Advanced		Choice Plus Advanced		✓ Plan Selected
252 🚺	(2 employees enrolled)	252 🐧	(2 employees enrolled)	
# Deductible	\$1500/\$7500	# Deductible	\$1500/\$7500	
# Coinsurance	100%/50%	# Coinsurance	100%/50%	
# OOP Max	\$5000/\$15000	# OOP Max	\$5000/\$15000	
## O	\$25/\$50	## Office Copay	\$25/\$50	
Plan Discontinued				



#### **View Plan Alternates**







#### **Consider - View Plan Alternates**

Alternate Plans - FL79	96				Total Monthly Premium
ALOW				Bronze	\$4,751.72/month
EDGE					Select Plan
Rx Option: 315 (1)					
#Deductible \$5500/NA	<b>#Coinsurance</b> 80%/NA	<b>#OOP Max</b> \$7150/NA	##Office Copay NA/NA		
ALPY				Bronze	\$4,813.56/month
HSA					☐ Select Plan
Rx Option: 441 (1)					
#Deductible \$6550/NA	#Coinsurance 100%/NA	#OOP Max \$6550/NA	##Office Copay NA/NA		
ALPZ				Bronze	\$4,871.94/month
Traditional with Ded	<u>uctible</u>				Select Plan
Rx Option: 439 🐧					
#Deductible \$3750/NA	#Coinsurance 50%/NA	<b>#OOP Max</b> \$7150/NA	##Office Copay NA/NA		
ALP1				Bronze	\$4,995.60/month
Balanced					Select Plan
Rx Option: 439 (1)					
#Deductible \$6500/NA	#Coinsurance 100%/NA	#OOP Max \$7150/NA	##Office Copay \$75/\$150		



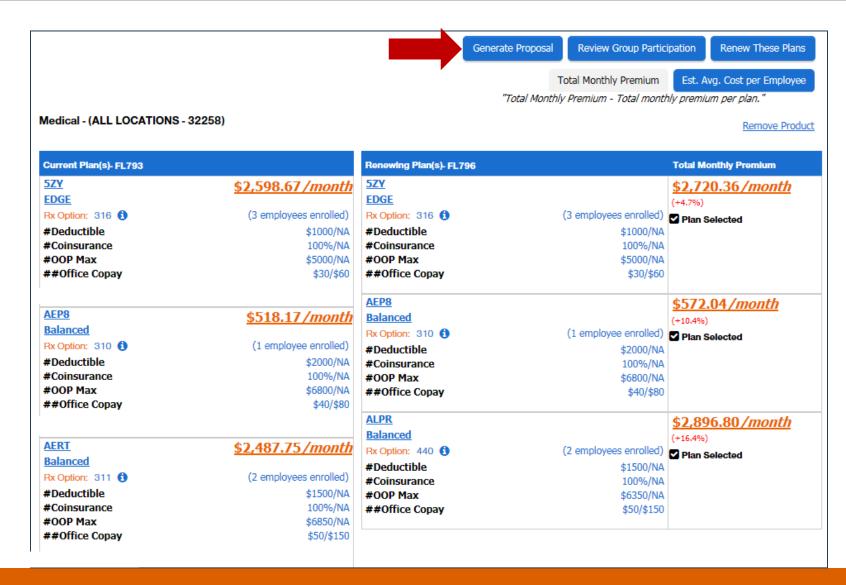
# **Consider - Select a Plan Package**

\$1000/NA	100%/NA	\$6350/NA	\$40/\$80	
MD7				Gold \$3,160.16/month
Premier				☐ Select Plan
Rx Option: DT 🐧				_ 333337 1
#Deductible \$1000/NA	#Coinsurance 100%/NA	#OOP Max \$4000/NA	##Office Copay \$25/\$50	
AMD4				Gold \$3,196.08/month
Premier				☐ Select Plan
Rx Option: NS 🚯				_ 33.3317 Na.1
#Deductible \$2500/NA	#Coinsurance 100%/NA	#OOP Max \$3750/NA	##Office Copay \$30/\$60	
AMDV				Gold \$3,251.12/month
Premier				□ Select Plan
Rx Option: NS (1)				_ ociect i tai
#Deductible \$1000/\$5000	#Coinsurance 100%/70%	#OOP Max \$6350/\$10000	##Office Copay \$40/\$80	
AMDR				Gold \$3,267.36/month
Premier				Select Plan
Rx Option: DT (1)				Select Flair
#Deductible \$1000/\$5000	#Coinsurance 100%/50%	#OOP Max \$4000/\$10000	##Office Copay \$25/\$50	
AMDO				Gold \$3,304.68/month
Premier				Select Plan
Rx Option: NS (1)				
#Deductible	#Coinsurance	<b>#OOP Max</b>	##Office Copay	
\$2500/\$5000	100%/70%	\$3750/\$10000	\$30/\$60	



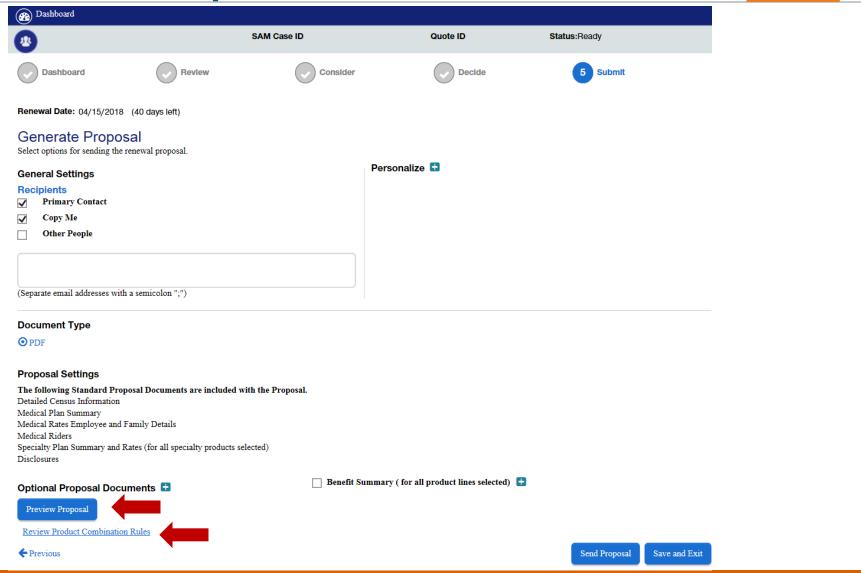
### **Generate a Proposal**





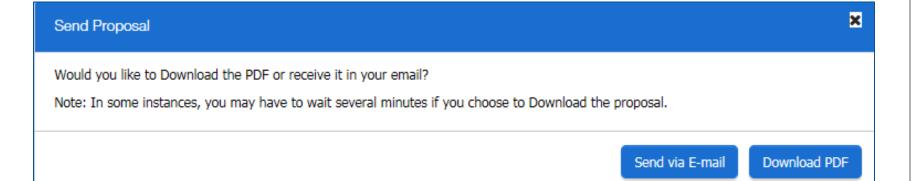
# UnitedHealthcare SAM Sales Automation Management

### **Generate Proposal**



### **Send Proposal**









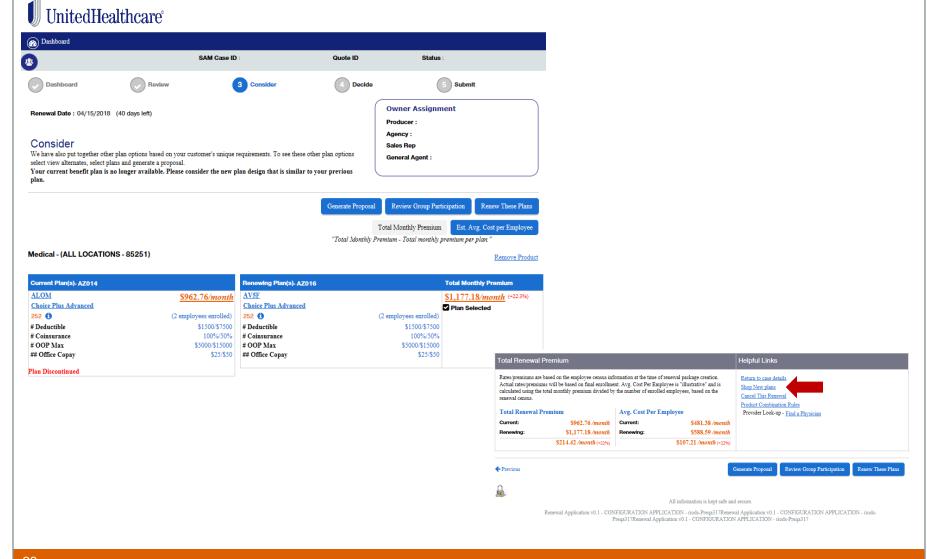




### **Shop New Plans**

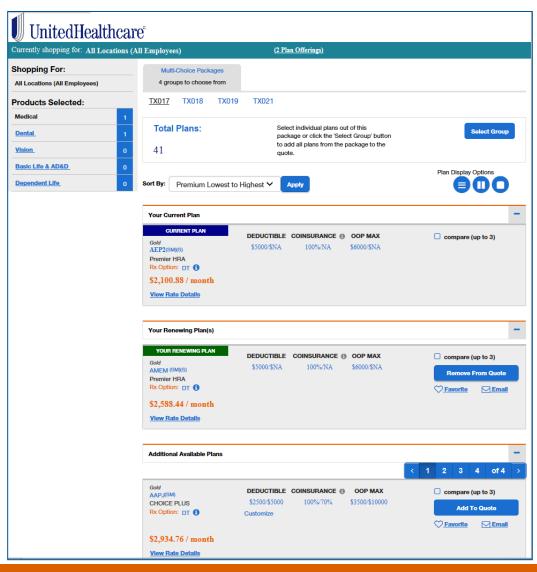








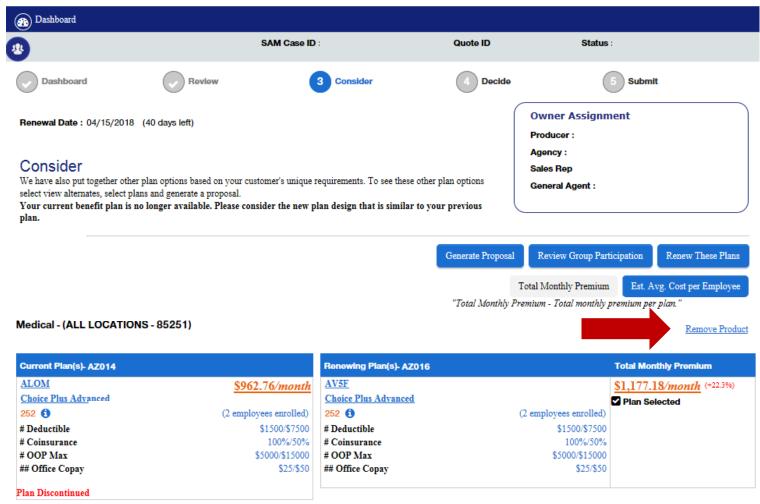




### **Cancel by Product Line**

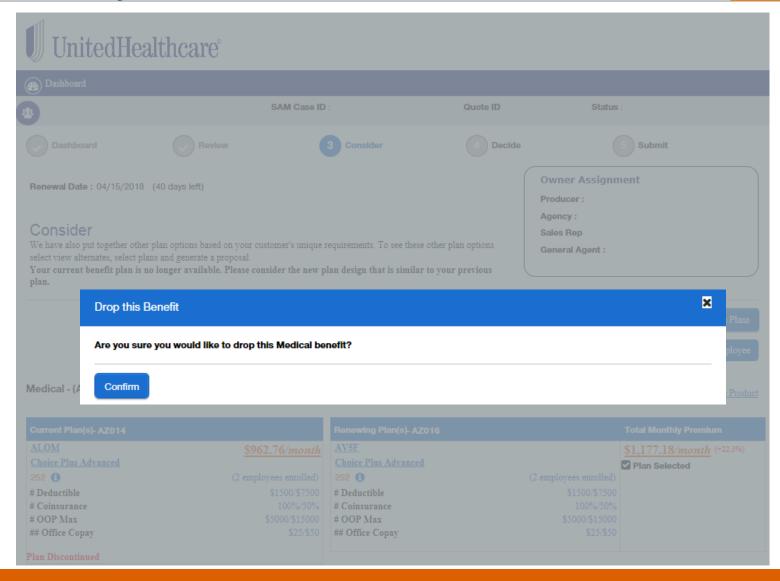








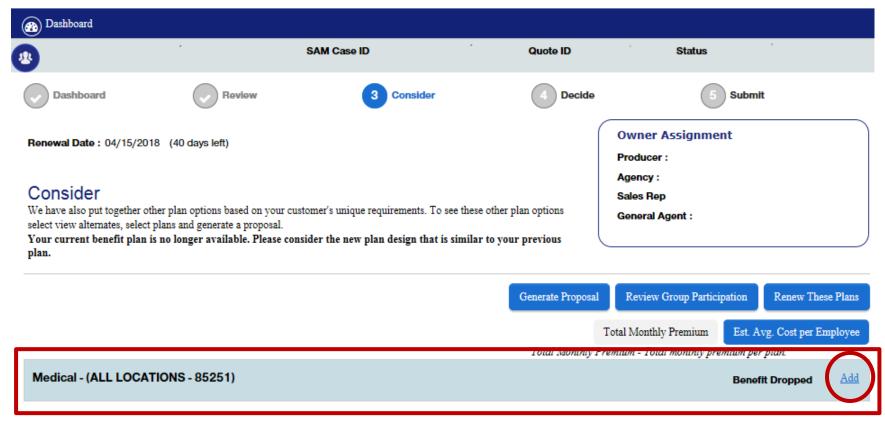
# **Cancel by Product Line Confirmation**





# **Cancel by Product Line Confirmation**

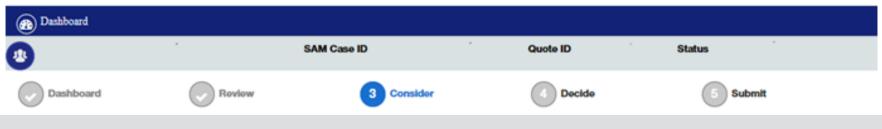


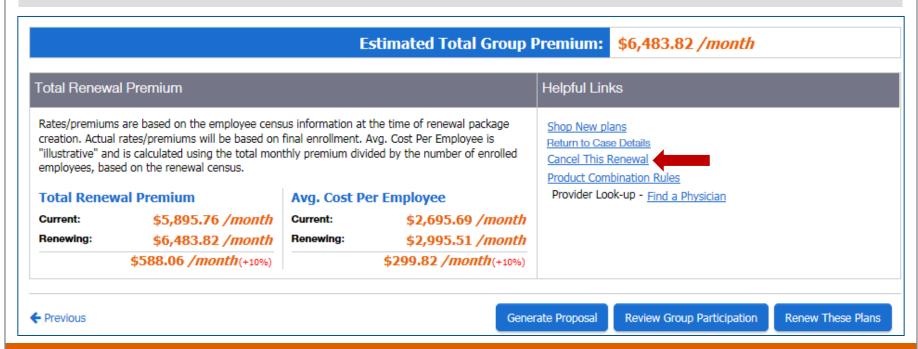


#### **Cancel Renewal**



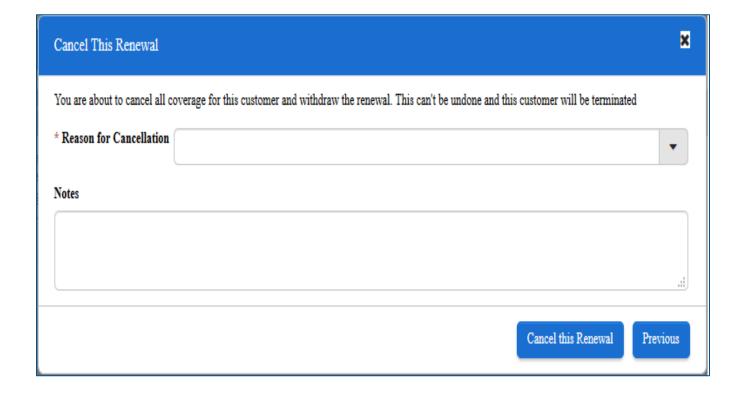






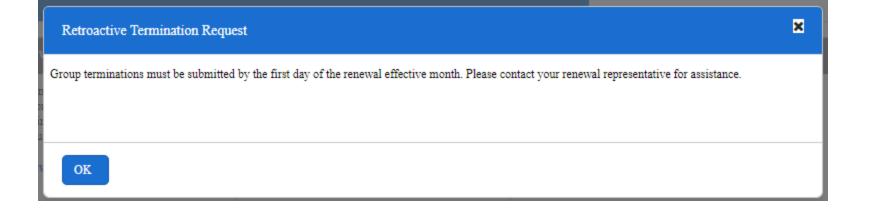






# **Cancel (Termination)**

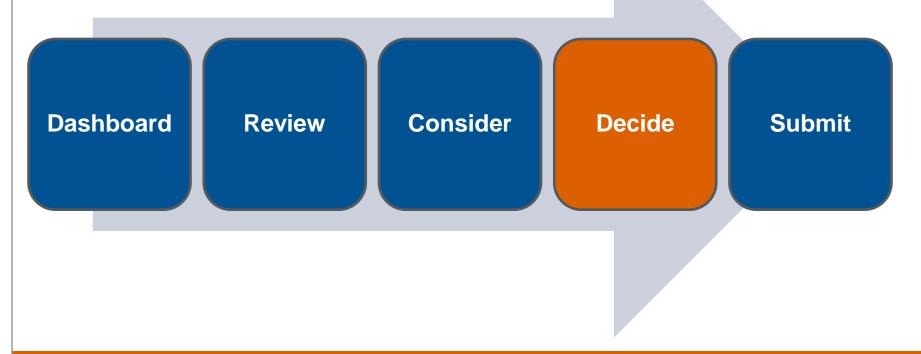




#### **Decide**

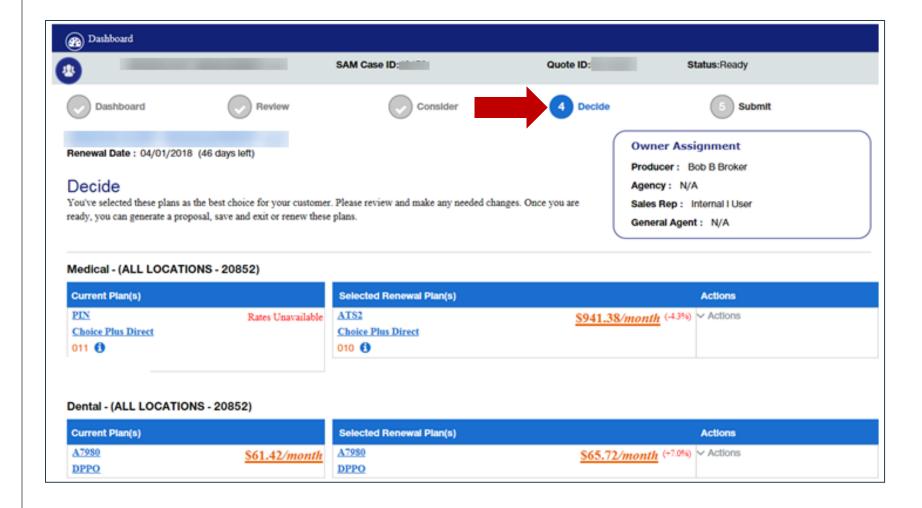


# **The SAM Renewal Process**



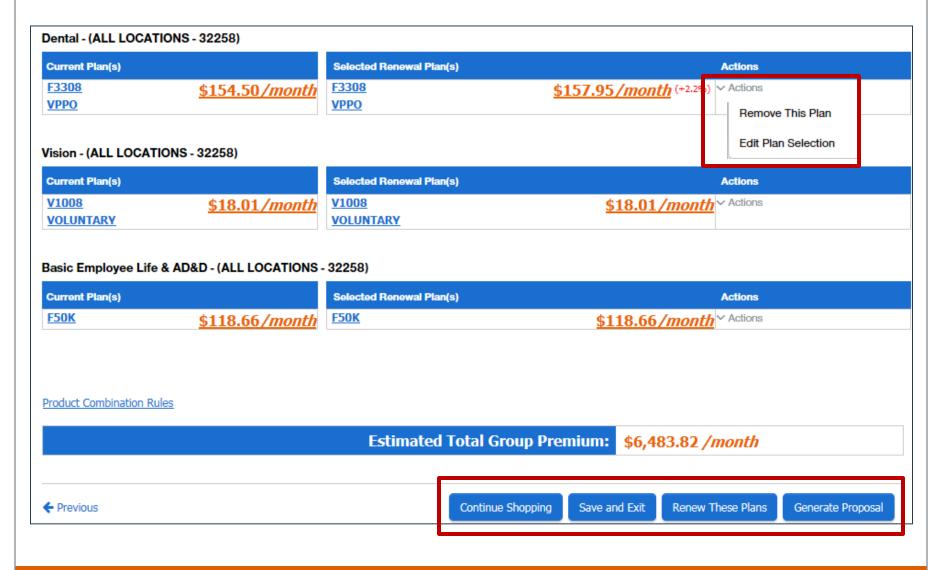
#### **Decide**





#### **Decide**

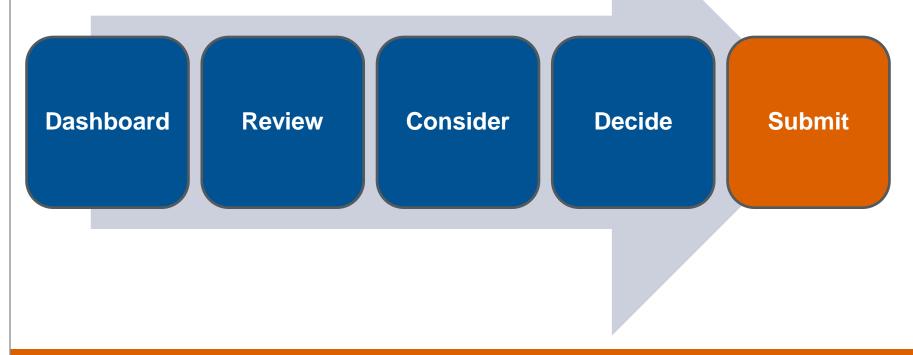




#### **Submit**

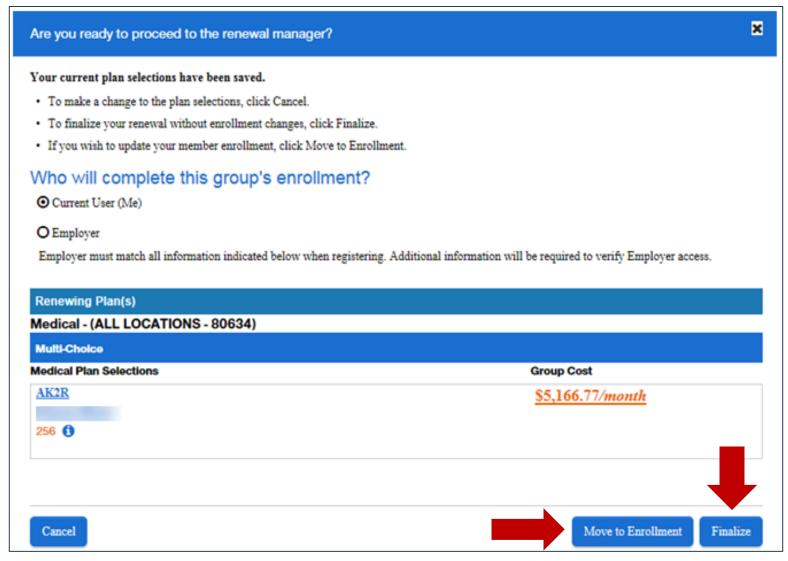


# **The SAM Renewal Process**

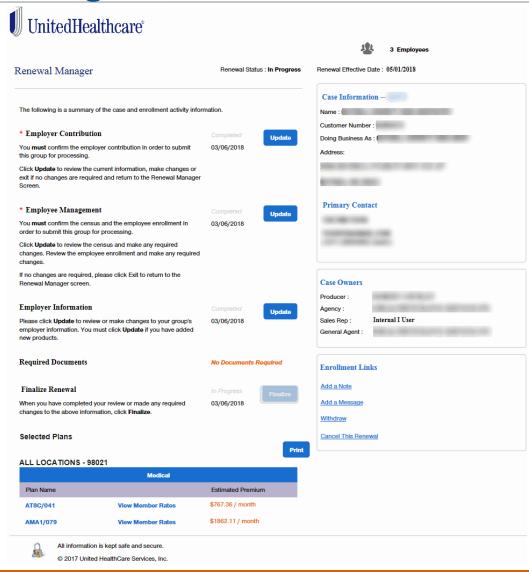


# **Confirm Decision to the Renewal Manager**

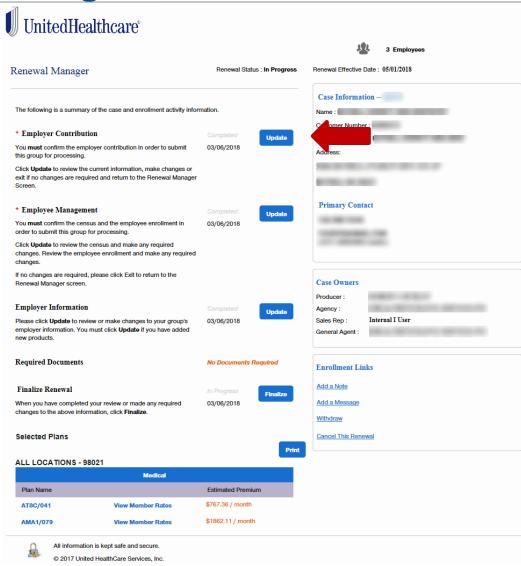












# **Review Employer Contribution**





# UnitedHealthcare®

#### **Employer Contribution**

Enter the employer contribution for each section below. For medical plans, please enter one contribution amount percent, or a fixed dollar amount contribution. For specialty plans, please see the hover text for each product below.

Selected Plans	Contribution Type	Contribution Amount By	Employer Contribution	Rates
Medical				
All Medical Plan(s)		Percentage (%)     Dollar (\$)	* 100	See quote summary for applicable rates.



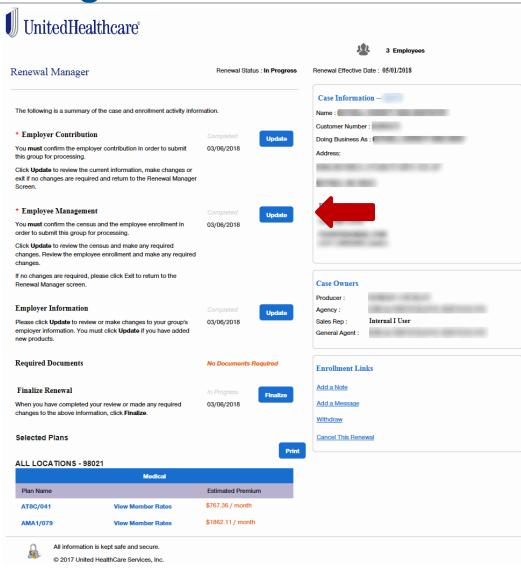




All information is kept safe and secure.

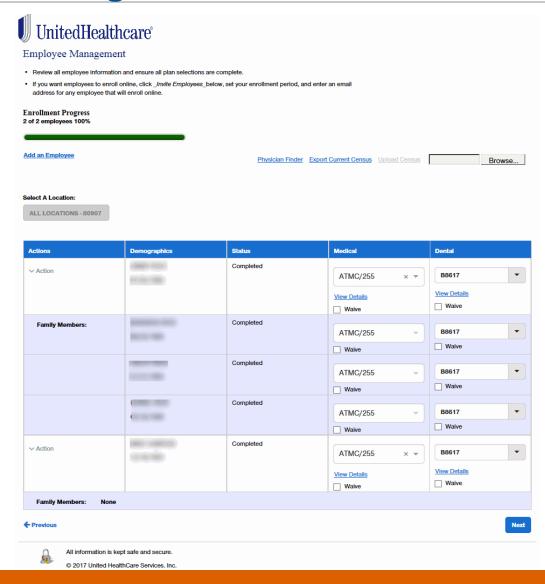
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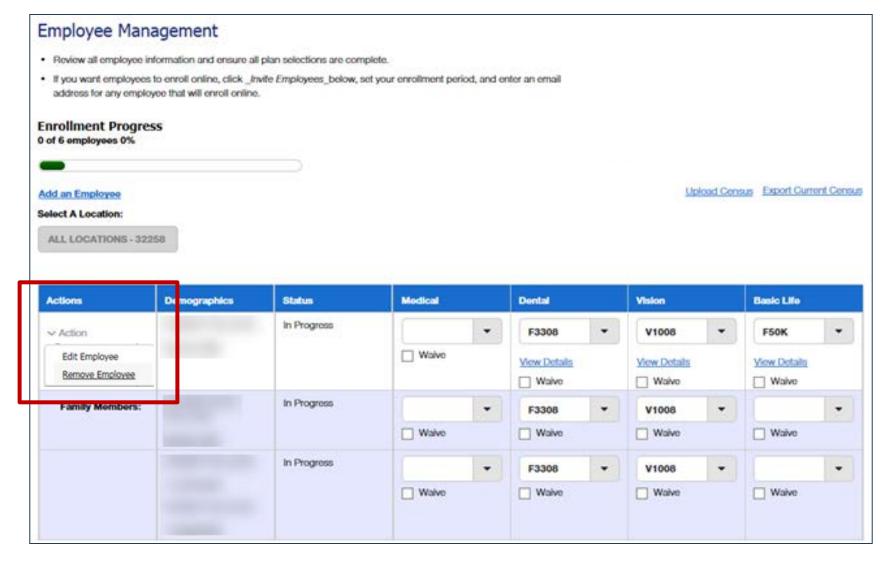


# **Employee Management**



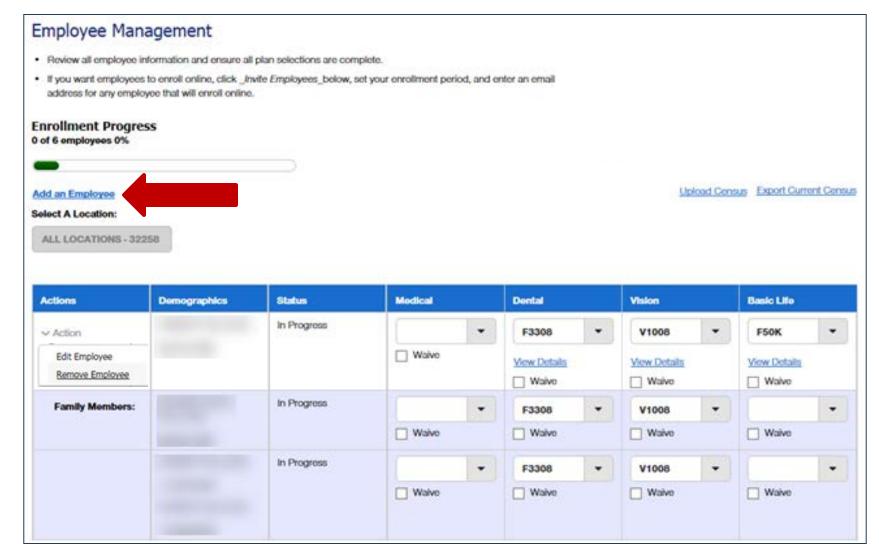


# **Employee Management Updates**



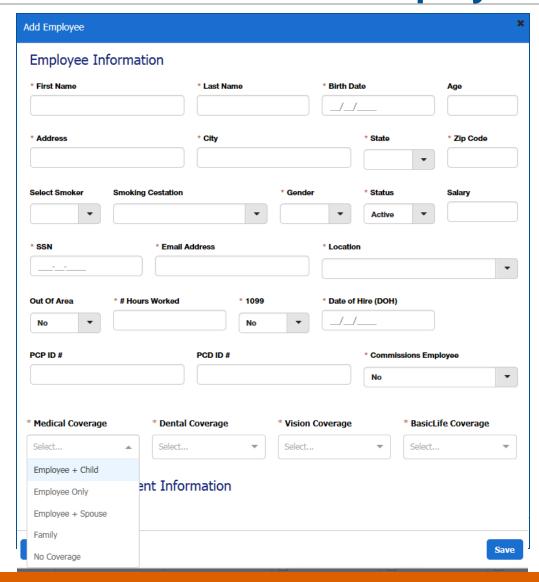


# **Employee Management Updates**

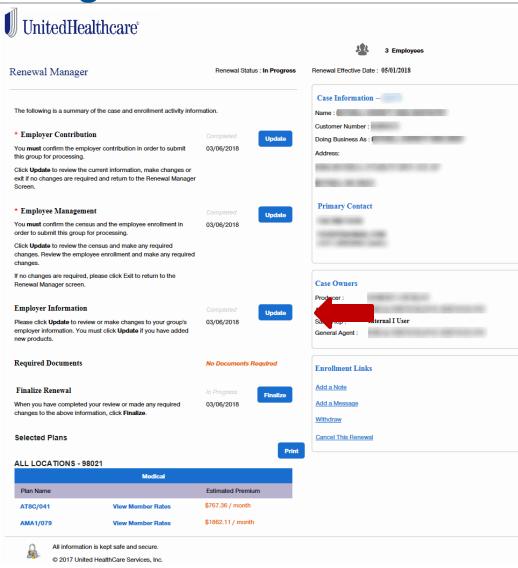




#### **Enrollment Flow to Add New Employee**

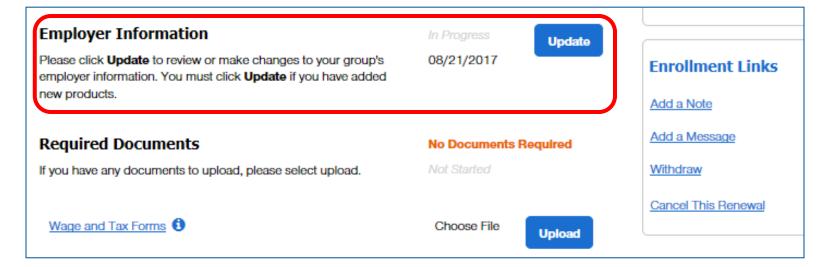






#### **Employer Information**





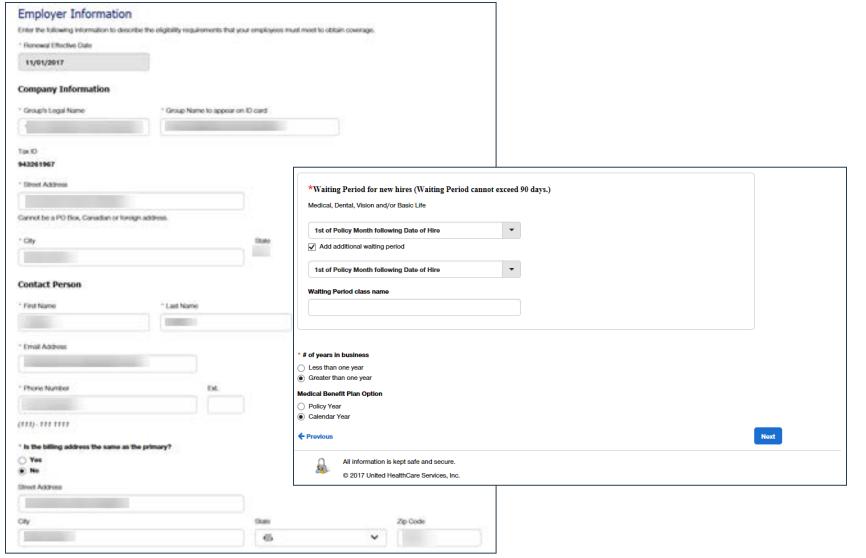
#### Employer Information Updates Available:

- Group's Legal Name
- Group Name to appear on ID card
- Street Address
- Contact Person: First/Last Name, Email Address, Phone #
- Billing Address
- Waiting Period
- Medical Benefit Option (Deductible Accumulation)

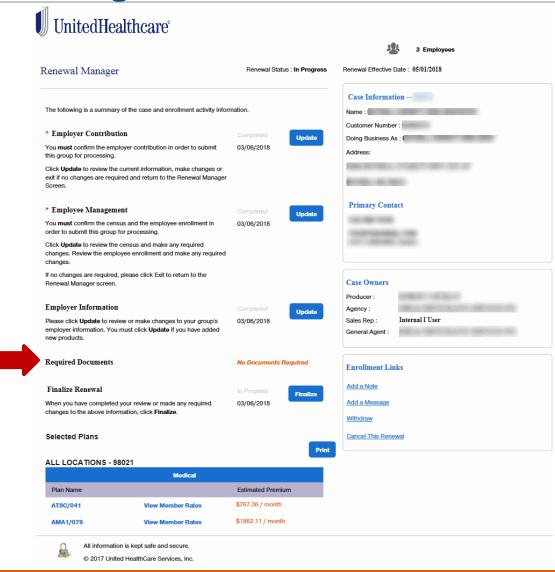
Note: Cannot change Zip Code





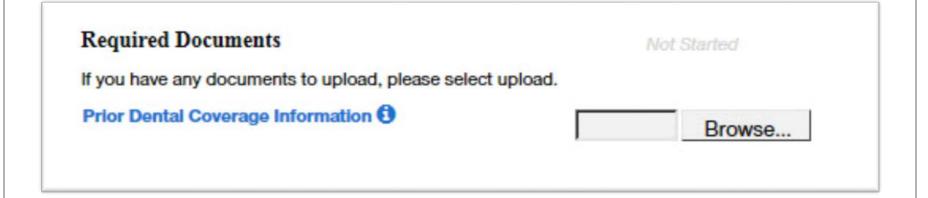






#### **Required Documents**

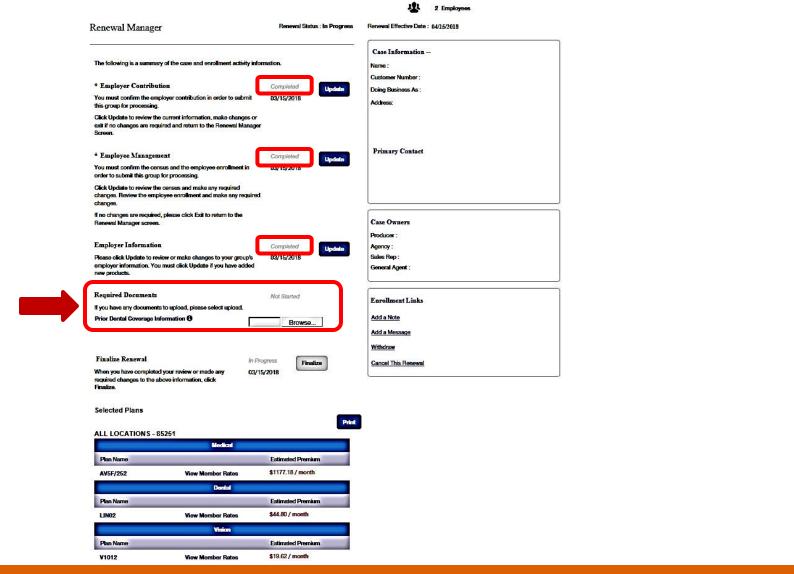




A list of required documents (if any) will be listed and can be uploaded from this section

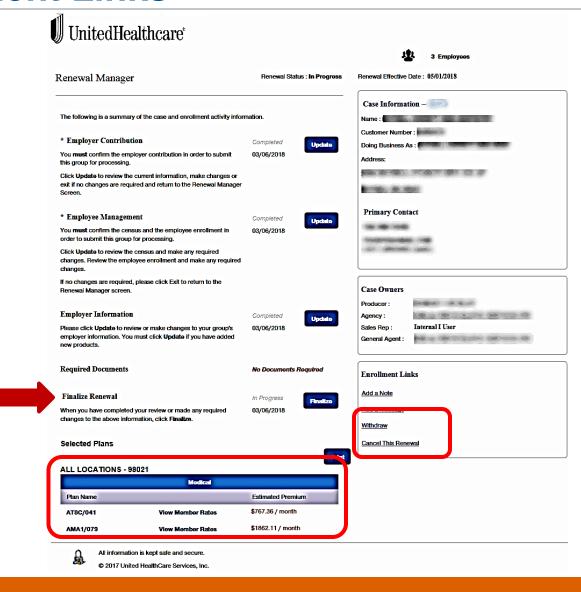






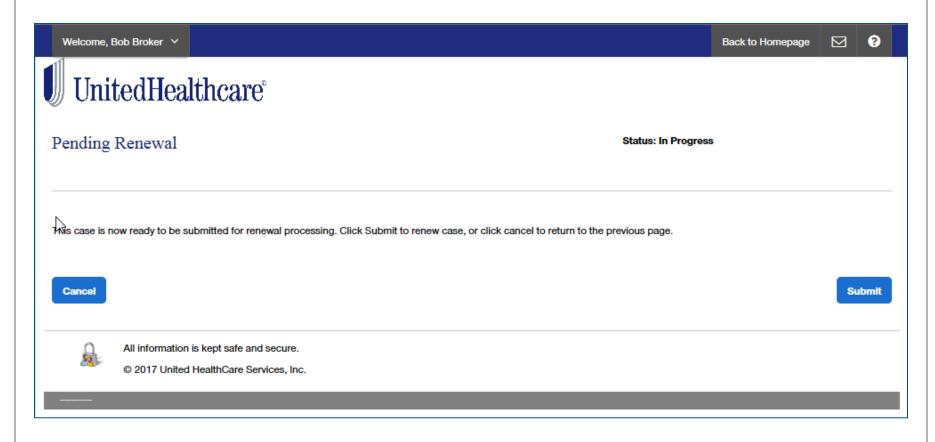


#### **Enrollment Links**









#### **Participation Audits**



#### **Eligibility Audit - Open**

Your renewal is under eligibility audit. You will be able to review the renewal, shop for alternates etc., but you will not be able to submit the renewal until you have passed the audit.

#### **Eligibility Audit - Pending**

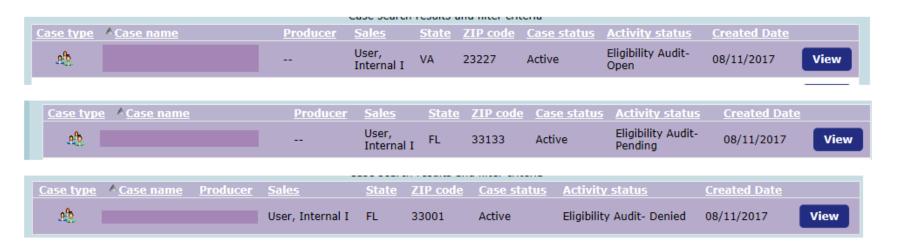
Your audit is incomplete. More information is required before the audit can be reviewed.

#### **Eligibility Audit - Denied**

Your renewal has failed eligibility audit and will not be submitted.

#### Ready

Your renewal has passed eligibility audit and is ready for submission.



# **Any Questions?**



