

DOME PORT TRAINING

NPD Launch Dome Port Tanks

INTERNAL USE ONLY - DO NOT DISTRIBUTE

JOEL VOYTEK 4/6/2020

Dome Port Tank

- What it is:
 - -A fill port in our tank that is an improvement upon an existing design
 - -used primarily on tank sizes 10X44, 10X54, 12X52, 13X54
- Where it's used:
 - -Calcite filters / acid neutralizers water treatment application
- •Why it's used:
 - -Fill port in the tank. Allows the media to be replenished without removing plumbing
- Who makes these tanks
 - -Pentair, Clack, Wave Cyber, Enpress

Load media into tank without disturbing the plumbing

Structural® Dome Port Tank Series

For water treatment professionals who encounter water with lower than acceptable pH levels and need to neutralize acidity, our **Structural**® **Dome Port Tank Series**

makes it easier to get the job done fast and safely, because of the new and improved dome port assembly

We do this by creating a large 1.25" NPSM dome port with a mating multi-thread plug that includes an integrated pressure relief vent.

And is demonstrated by our rigorous pressure test standard, with a dome port that passes a 250,000 pressure cycle test, resulting in a 4X* operating pressure safety factor (operating pressure of 150 psi)

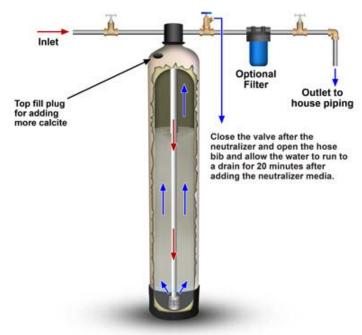
And this ties to our core brand vision by producing high quality, high performance tanks that stand up to the toughest local water treatment challenges.

*Tanks have operating pressure of 150 psi, but we design them to rupture above 600 psi.

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Strong value proposition – INTERNAL USE ONLY

Installation / Application Photos













Used with a variety of valves

Current Design and Competitive Product



CURRENT DESIGN







COMPETITIVE DESIGN WAVE CYBER





COMPETITIVE DESIGN ENPRESS



COMPETITIVE DESIGN Clack

Similar products offered by competitors

New Design

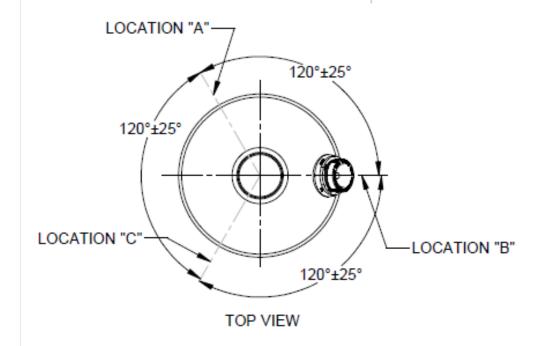




1.25" threaded plug with vent relief

Dome Port Location Reference Has Not Changed

A-Location	B-Location	C-Location
5600	2510	2500
6600	9100 2ND ADAPTER	5600
6700		6600
7000		6700
5800		9100
		5800



3 port locations available to fit a variety of valves

New Part Numbers

Part#	Description	List Price
34821-10010103-30	1044 PG 2.5"T UI 1.25"NPSM "A"ALM COMP BASE STD LBL BULK PK	\$ 158.73
34821-03010103-30	1044 PG 2.5"T UI 1.25"NPSM "A"BLK COMP BASE STD LBL BULK PK	\$ 158.73
34821-01010103-30	1044 PG 2.5"T UI 1.25"NPSM "A"NAT COMP BASE STD LBL BULK	\$ 158.73
34821-01010101-30	1044 PG 2.5"T UI 1.25"NPSM "A"NAT COMP BASE STD NAT SINGLE	\$ 166.73
34822-10010103-30	1054 PG 2.5"T UI 1.25"NPSM "A"ALM COMP BASE STD LBL BULK	\$ 172.07
34822-03010103-30	1054 PG 2.5"T UI 1.25"NPSM "A"BLK COMP BASE STD LBL BULK	\$ 172.07
34822-01010103-30	1054 PG 2.5"T UI 1.25"NPSM "A"NAT COMP BASE STD LBL BULK	\$ 172.07
34822-01010101-30	1054 PG 2.5"T UI 1.25"NPSM "A"NAT COMP BASE STD NAT SINGLE	\$ 180.07
34828-10010103-30	1054 PG 2.5"T UI 1.25"NPSM "B"ALM COMP BASE STD LBL BULK	\$ 172.07
34828-03010103-30	1054 PG 2.5"T UI 1.25"NPSM "B"BLK COMP BASE STD LBL BULK	\$ 172.07
34828-01010103-30	1054 PG 2.5"T UI 1.25"NPSM "B"NAT COMP BASE STD LBL BULK	\$ 172.07
34833-01010103-30	1054 PG 2.5"T UI 1.25"NPSM "C"NAT COMP BASE STD LBL BULK	\$ 172.07
34824-01010103-30	1252 PG 2.5"T UI 1.25"NPSM "A"NAT COMP BASE STD LBL BULK	\$ 246.02
34824-01010101-30	1252 PG 2.5"T UI 1.25"NPSM "A"NAT COMP BASE STD NAT SINGLE	\$ 254.02
34835-10010103-30	1252 PG 2.5"T UI 1.25"NPSM "C"ALM COMP BASE STD LBL BULK	\$ 246.02
34825-10010103-30	1354 PG 2.5"T UI 1.25"NPSM "A"ALM COMP BASE STD LBL BULK	\$ 285.72
34825-02010103-30	1354 PG 2.5"T UI 1.25"NPSM "A"BLU COMP BASE STD LBL BULK	\$ 285.72

Service Part #s

21774	PLUG, 1.25"-11.5 NPSM DH	\$7.25
21770	O-RING, FITTING PLUG, DH	\$1.25
TBD	Dome Port Fill Funnel	

Launch Support

- Launch announcement communication
 - -Internal 5/1/20
 - -Distributors 5/5/20
 - -Dealers 5/12/20
- Spec sheet (on BTC Hub)
 - -Spanish and French Canadian will follow
- Residential polyglass tanks webpage
- Partner Center news block



Marketing elements

Sales Call to Action

- Review target account list historical review of accounts purchasing dome port tanks
- Discuss competitive production situation
- Schedule follow up calls with target distributors from late April through early May

Identify sales opportunities



