



Cisco Architecture Fundamentals

- High level overview of various Cisco technology areas
 - Virtual webinar | 1:00PM-2:00PM ET

[Click here for more information](#)

Webinar Wednesday – Cisco Cloud Security

[Click here for more information](#)

Cisco Connect – Winnipeg – May 29, 2019

- RBC Convention Centre

[Click here for more information](#)

Ingram Micro Events



- **Trust X Alliance – Wild West Chapter Meeting**
 - Edmonton, AB - April 17, 2018For more information, please contact Mona.Dhaliwal@Ingrammicro.com

- **Cisco Simple IT Process – Hyperflex and Data Center**
 - April 23, 2018 (Virtual) | 2:30PM ET 11:30AM PT[Click here for more information](#)

- **Cisco Simple IT Network – Meraki**
 - May 7, 2018 (Virtual) | 2:30PM ET | 11:30AM PT[Click here for more information](#)

[View Other Cisco and Ingram Micro Events](#)

Ingram Micro Promotions

Cisco Security PoC Incentive Available

- Earn up to \$250 per completed PoC Security Assessment
- Earn up to \$1000 per completed PoC Security Assessment with a minimum \$10K list opportunity
- Additional incentives also available
- Email martin.kavanagh@ingrammicro.com for additional details

Cisco Simple IT – Ingram Incentive

- Meraki – first 3 partners to book \$15K in revenue will receive \$500 (COA)
- Umbrella – first 3 partners to attach Umbrella or AMP to a Meraki order will receive \$250 (COA)
- Promotion runs from February 27th to April 27th

Cisco Spark Room Kit Offer for LG Displays

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Open. Automated. Advanced threat protection. Deep insights. It's all in our DNA.

Evolve your network with Cisco DNA infrastructure.

Simplify processes and spend more time innovating.

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An evolving world needs a network evolved. See what's possible.



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Intuitive.



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Services



Enterprise
Network
Security



Software-
Defined Access



Cisco has taken a giant leap forward in security - joining endpoints, the network and the cloud together into a secured unified architecture with industry leading Threat Intelligence.

- ✓ **Learn more by attending Ingram Micro's Security Roadshow – coming to a city near you!**
 - Learn how you can protect your customers from the cyberwar!
 - Contact our [Security Specialist](#) for more information

- ✓ **Free security offers**
 - [Umbrella 14 Day Free Trail](#)
 - [CloudLock Free Assessment](#)
 - [AMP for End Points Trail](#)

- ✓ **2018 Cisco Cybersecurity report**
 - [Download Here](#)

Cisco Collaboration

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- ✓ **Free Collaboration Offers**
[Spark + WebEx](#)

- ✓ **Cisco Spark Room Kit Offer for LG Displays**

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Cisco Data Center



- **Top 5 Reasons to Choose Cisco HyperFlex Systems**

[Download Here](#)

- **Cisco Data Center Promotions**

[Download Here](#)

- **Cisco Simple IT Process**

– April 23, 2018 (Virtual) | 2:30PM EST 11:30AM PST

[Register Here](#)



Take advantage of the Cisco Meraki [Full-Stack](#) solution from *Wireless to Switching to Security to Communications to Security Cameras to Mobility Management*

✓ **3 Ways to Try Cisco Meraki for Free – [Find out More Here](#)**

✓ **Cisco Simple IT – Ingram Incentive**

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Cisco Services

Cisco Renewals Promotion



End of Cisco Quarter

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+ QUARTERLY PRIZES TO BE WON!

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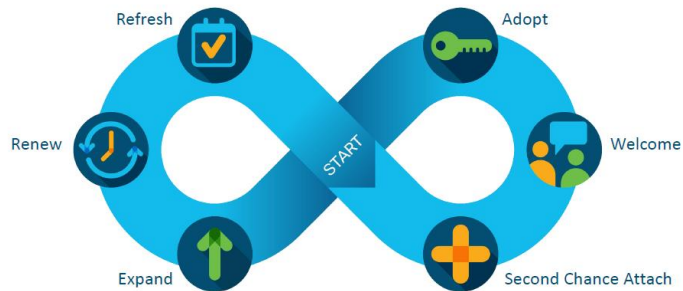
CISCO Distribution Partner



Missed our University of Cisco topic on Cisco Services at Ingram Micro?
[Listen to the Recording Here](#)



Cisco Lifecycle Advantage



Cisco Lifecycle Advantage is a digital customer engagement program that promotes adoption, simplifies renewals, and upsells to higher value solutions

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- ✓ Build customer loyalty
- ✓ Drive partner rebates
- ✓ Accelerate adoption

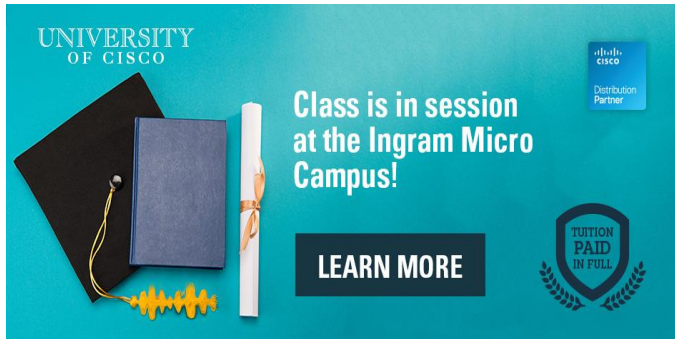
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Programs



University of Cisco – Spring Registration is now Open!

- Simple IT Edition



+



What's New?



✓ **Fast Track Accelerators – ENDS April 28th**

- ✓ Increased discounts on high volume switches, routing, wireless, security and small business products

[Click here for more information](#)

✓ **Q3FY18 Cheat Sheet**

[Download Here](#)

✓ **Partner Playbook for SMBs**

The small business market is growing exponentially, welcome to Cisco's Small and Medium Business Playbook sharing Cisco's end to end on-premise and cloud-based solutions, tools and selling resources so Cisco Partners can take share of the small and medium business market.

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- Developed out of Ingram Micro's dedication to uncovering and investing in ways to help our partners expand their IT services businesses. Professional Services offers opportunities for solution providers to deploy and service new Cisco technology solutions.
- Deep Dive: FirePOWER Network Threat Assessment
 - Service: Identify and validate the Proof of Value you can receive through Cisco's ASA 5500-X NGFW using FirePOWER.
 - Deliverable: Project final report provides customer with real data from their environment to validate the investment of the appliance.

To get more information on our full offering of Cisco services, contact:

proservicescanada@ingrammicro.com

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- Deep Dive: Cisco Collaboration Training
 - We offer CCNA® Collaboration, CCNP® Collaboration, CCIE® Collaboration, as well as specialist certification programs that are relevant and aligned with the specific in-demand Cisco professionals.
 - Training is targeted for professionals seeking to specialize in the planning, designing, implementation, and management of deployments.

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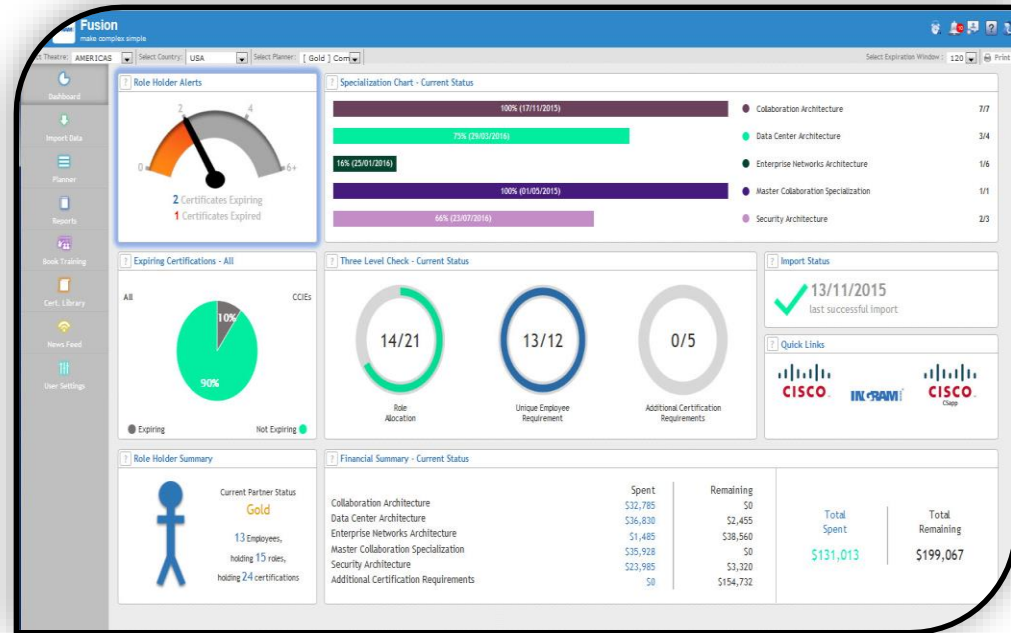
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- Quickly view your Cisco resources in one portal
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Meet The Team



- Ingram Micro Canada has a Cisco dedicated team of sales, marketing and technical professionals that will help you navigate Cisco all the way from recruitment to enablement to growth
- Leverage [Martin Kavanagh](#), Cisco dedicated Field Technical Consultant (**CCIE R&S**) for your Meraki360 and Security POV Assessments with your customers
- [Contact](#) *your Cisco dedicated Ingram Micro team*