

Raytheon Intelligence and Information Systems (IIS)



The difference between data and intelligence is now perfectly clear

Raytheon

Customer Success Is Our Mission

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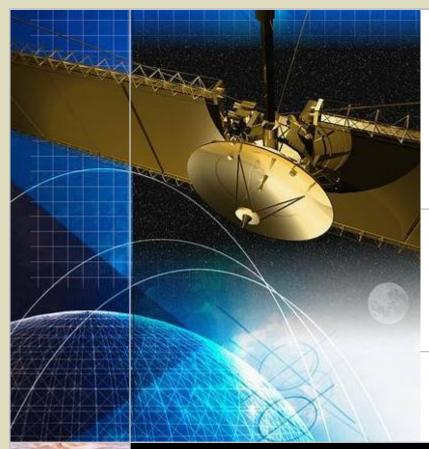
About Raytheon



Ensuring the Success of our Customers







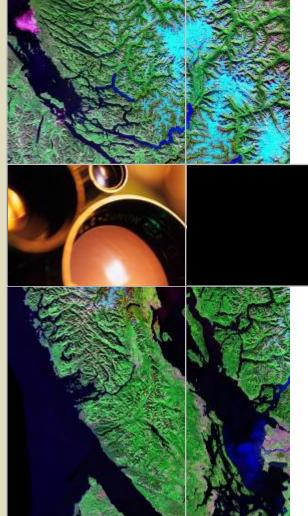
Raytheon Vision

To be the most admired defense and aerospace systems supplier through world-class people and technology



Global Leaders in Technology Innovation





Raytheon Today

A Global Leader in Defense, Homeland Security and other Government Markets



- \$21.3 billion in sales in 2007
- 72,000 employees worldwide
- More than 8,000 technology-driven programs
- Locations in 50 states, 80 countries, 7 continents
- Among the top 5 aerospace and defense companies in the nation



Raytheon's Core Markets

Expanding opportunities to provide innovative solutions



Our Domain Knowledge and Technical Leadership Creates Expanding Opportunities in Four Core Defense Markets:

1. SENSING

Technologies that acquire data and create the information Intelligence Systems) needed for effective battlespace decisions

2. C3I

(Command, Control, Communications and Integrated systems that optimize operational execution

3. EFFECTS

Technologies that achieve specific actions or outcomes

4. MISSION SUPPORT

Total life-cycle solutions that ensure NoDoubt™ performance



Exceptional Leadership Of Critical, Vertical Service Offerings



RAYTHEON COMPANY Bill Swanson, Chairman and CEO



Missile Systems



Taylor W. Lawrence

Space and Airborne Systems



Jon Jones

Integrated Defense Systems



Dan Smith

Network Centric Systems



Colin Schottlaender

Raytheon Technical Services Company

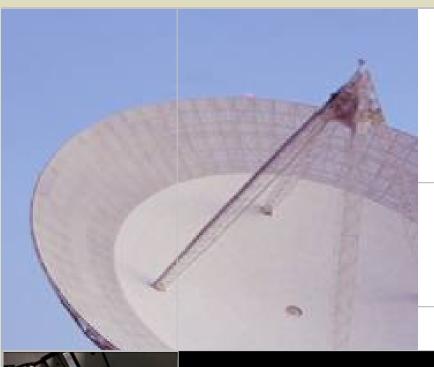


Rick Yuse

Intelligence and Information Systems



Mike Keebaugh



IIS Vision

To be the #1 intelligence and information systems and solutions provider



An Established Leader in Defining Technologies for the Future







IIS Today: Industry-leading Reach, Capabilities And Resources

IIS: 15 MAJOR LOCATIONS AROUND THE NATION

Specialize in Serving:

Headquarters
Garland, Texas

9,000 employees

80% have clearances above DoD TS

2007 revenues

\$2.7 billion





Capabilities And Solutions

IIS Capabilities

C2 of Air and Geospatial Space Vehicles Intelligence

Information Security/IO

Knowledge Management

Mission Management/ Support

OM&E

Signal and Image Processing

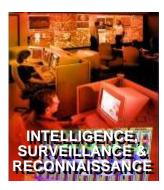
Software Development

Systems Integration

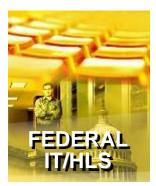


IIS Markets













Intelligence and Information Systems Mike Keebaugh President

IIS Leadership Team



Lynn A. Dugle Vice President Deputy General Manager

IIS PRODUCT LINES



Raytheon Information Solutions TW Scott



Operational Technologies and Solutions Guy DuBois



Strategic Intelligence Systems Jane Chappell



National Systems Michael LaRouche



Space Systems Chuck Enoch



Tactical Intelligence Systems Bill Jones



Information Security Solutions Steve

IIS FUNCTIONAL AREAS



Information Systems Jim McCoy



Chief Financial Officer Nancy Greer



Operations Stan Scates



Washington Operations Bill Russ



Human Resources John Malanowski



Supply Chain Management Paul Lovelady



Business Development and Strategy Bernie Elero



Contracts Patricia Garcia



Legal Michael Mutek



Communications Charlene Wheeless



Engineering Sylvia Courtney



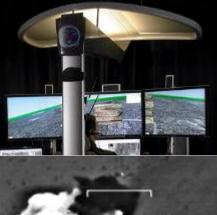
Case Studies In Success

It's one thing to promise success it's quite another to deliver it Raytheon IIS does



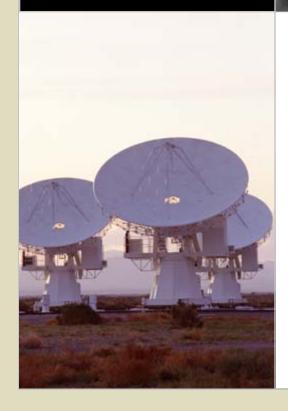






DCGS 10.2





Customer:

U.S. Air Force

Challenge:

To combat the challenges of asymmetric threats and irregular warfare, the military required real-time intelligence and the ability to share that information.

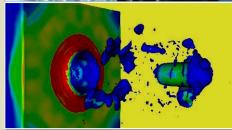
Solution:

Raytheon's DCGS 10.2 capability provides the leading-edge advantage to U.S. military forces. This upgrade re-architects Air Force systems to use Internet-type technology to access and share intelligence information.

For military agencies in search of an information-sharing enabler, the DCGS Integration Backbone (DIB) empowers military personnel to interoperate and promotes efficient, effective information sharing and near real-time access to intelligence information, all without multiple military system or service searching.



ARL MSRC



Supports Users in Classified Environments 24/7, 365 Days a Year



Customer:

Department of Defense (DoD) High Performance Computing Modernization Program (HPCMP)

Challenge:

The DoD needed high performance computing capabilities combined with scientific visualization to support weapon systems scientist and engineers.

Solution:

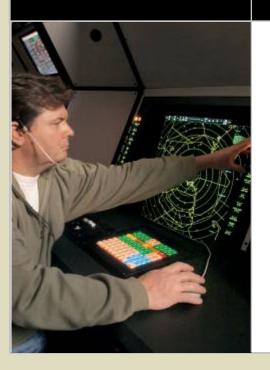
IIS redesigned and expanded existing facilities to support more than 100 Teraflops of HPC computer capability. Through this process, the system realized significant cost reductions in hardware/software maintenance and an increased ability to use more innovative approaches through advanced technology.





GBS

GBS Provides More Than 90% of the Actionable Intelligence for the War on Terrorism in Southwest Asia



Customer: U.S. Air Force

Challenge:

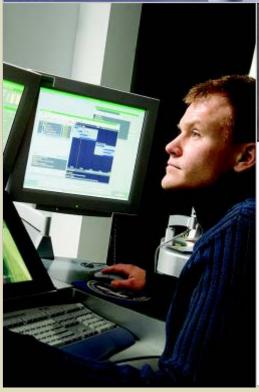
The Air Force needed the ability to electronically transport large amounts of information to the feeder. It also required an improved solution for disseminating information with multiple security levels.

Solution:

IIS provided a high-speed, wideband military satellite communications system that broadcasts near real-time data to joint military forces around the world, such as imagery; video; weather; web pages; logistics support, and both theatre and national-level intelligence.



Global Hawk Ground Segment





Customer: U.S. Air Force

Challenge:

The Air Force required superior, near-real-time, high-resolution, ISR imagery.

Global Hawk has Flown More than 5,000 Combat Hours in the Global War on Terrorism

Solution:

IIS developed a ground segment enabling the Global Hawk to provide continuous, all-weather surveillance capability to the theater commander. This resulted in timely, exploitable information support for situational awareness, precision-strike capabilities and other high-priority intelligence and reconnaissance tasks.





NPOESS

The First NPOESS Segment was Completed on Time and on Budget

Customer:

Integrated Program Office (NOAA, DoC, DoD)

Challenge:

To capture data from low-earth, polar orbit with the ability for real-time down-linking to field terminals. The acquired information and stored mission data needed to be distributed to processing centers faster to provide weather and climatic data supporting civilian requirements and military security missions.

Solution:

NPOESS provided a single, national, polar-orbiting remote-sensing capability that acquires, receives and disseminates global and regional environmental data, allowing civilian and military to react faster to weather, water and climate problems.





U-2



Five-year Mission Availability Rate of Greater than 95%



Customer: U.S. Air Force

Challenge:

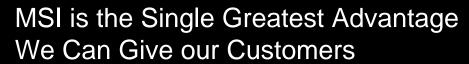
To maintain and extend the life of the U-2 reconnaissance aircraft.

Solution:

Raytheon is a leader in Mission
Systems Integration (MSI). As such,
we were able to provide a global
standard and comprehensive
approach designed to ensure that
U-2 payloads, data links and ground
systems remain in optimal condition
at all times, regardless of work
demands or location.



IIS Strategy: Mission Systems Integration (MSI)







IIS is the MSI integrator of choice, due to our:

- Deep bench in cross-platform integration
- A track record of more than 35 years of intelligence integration and domain expertise and success
- Trusted partnerships and the ability to provide the focused intelligence needed to achieve mission goals

For Every Customer...On Every Mission...Every Time!



Honored For Superior Delivery And Customer Service

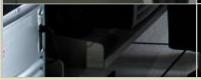
Excellence

- Acknowledging our leadership position, IIS attained a Capability Maturity Model Integration Level 3 rating across its enterprise in 2006, awarded for systems engineering, software engineering, integrated product and process development and supplier sourcing.
- IIS reached a benchmark that only 3.5 percent of all appraisals recorded by the Carnegie Mellon University Software Engineering Institute (SEI) meet.



"Mission Success Depends on Me."









People And Culture

Talent and Diversity



Raytheon Believes in and Promotes an Enterprise-wide Culture that is Welcoming, Respectful and Supportive of Every Employee



- We inspire performance, innovation and solutions for our customers.
- Our commitment to our customers is to build and nurture an inclusive culture that recognizes uniqueness, hires the most qualified and experienced in the industry, delivers results and values all contributions and contributors.
- We leverage our diverse workforce to maximize Raytheon's competitive advantage.



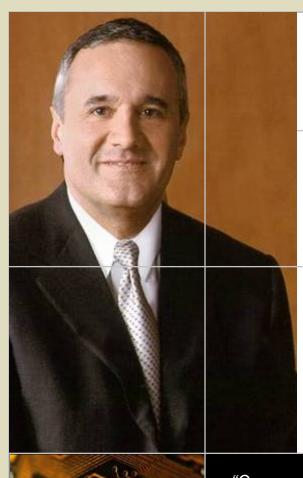
When It Comes To Raytheon There Is No Doubt[™]

Performance

NoDoubt[™] Mission Assurance Performance is in the DNA of this Company.



Embedded in our culture is the commitment to meld our technology into the world's most reliable, integrated mission systems. We do so to address urgent defense, security and technology needs. And, we understand how to use our cutting-edge process knowledge to provide NoDoubt™ Mission Assurance for our customers.



Raytheon's Focus On Quality

- We meet our commitments
- We work proactively with customers to define their needs
- We develop and provide the best solutions

We deliver greater value to our customers by using best practices:

- Raytheon Six Sigma[™] (R6σ[®])
- Integrated Product Development System (IPDS)
- Earned Value Management System (EVMS)
- Capability Maturity Model[®] Integration (CMMI[®])



"Our employees say they value respect: acknowledging one's presence; valuing one's opinion; providing feedback; showing appreciation, and explaining why we do what we do. For all these reasons – and more – inclusiveness at Raytheon must be built on respect."

- Bill Swanson, Raytheon Chairman and CEO

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