Who We Are

Principal Members

Brent Scowcroft
James R. Dunlap
Thomas D. Gallagher
Eric D. K. Melby
Franklin C. Miller
Virginia A. Mulberger
Kevin G. Nealer
Jillian D. Ryan
Joel L. Shin

Senior Advisors

Emilio J. Cardénas
Robert Goldberg
James L. Pavitt
David M. Sloan
Alex Slesar
Matt Sherman
Daniel Zhou

The Scowcroft Group is managed directly by Brent Scowcroft, former National Security Advisor to President George H.W. Bush and Gerald Ford. Our principals bring extensive experience in business and government coupled with extraordinary regional expertise in Asia, Latin America, Africa, Western and Eastern Europe, Russia, and the Middle East. Our team of bipartisan professionals has demonstrated prowess in the political economy of emerging markets, and strong relationships with key political and industry decision-makers.

Our resources are our people, in Washington, and abroad. Our principals and network of consultants reach into governments and businesses worldwide, enabling us to represent clients in virtually every market, drawing upon local as well as global resources. Our strategic partners and affiliates

provide unique business insights, in-country support, and timely value-added information. Our strength is in our ability to utilize these resources effectively and act decisively, equipping our clients with the best possible tools for success.

TOP OF PAGE

900 SEVENTEENTH STREET, NW, SUITE 500 WASHINGTON, DC 20006, USA T: 202-296-9312 F: 202-296-9395



What We Do

The globalization of manufacturing and services, the expansion of global financial markets, and evolving geopolitical risk all present extraordinary business opportunities and challenges. Success in this new business environment requires in-depth knowledge and extensive first-hand experience in the world's most important emerging economies.

The Scowcroft Group is an international business advisory firm that combines these unique capabilities with a demonstrated record of helping businesses grow and succeed in the rapidly evolving international market place. By offering a wide range of services and area expertise tailored to meet individual client needs and to recognize and capitalize on emerging business opportunities, The Scowcroft Group engages in every stage of strategic planning, raising capital, risk

management, market development, ongoing operations, and asset sales.

Sound corporate and financial decisions require a realistic appraisal of the political, economic, and business environment, and practical experience with the many regulatory, political, and financial institutions that affect the activities of companies abroad.

The Scowcroft Group helps businesses succeed by assigning project teams tailored to the specific business or investment opportunity and the country involved. We work with our investment partners to identify and invest in companies that deliver value to customers and returns to investors, strictly applying the highest levels of transparency and accountability. Our services include:

- Political and business risk assessment of target markets
- Market-entry strategy and business venture structure development
- Identification and securing of sources of capital

- Identifying and evaluating potential transactions and companies for debt or equity investments, mergers, acquisitions and spin-offs
- Identification and vetting of potential joint venture partners
- Management of regulatory and taxation issues
- Access to foreign government leaders, agencies and institutions, senior corporate executives, investment banks, private equity funds, international financial institutions, global accounting and legal expertise
- Resolution of investment and operational challenges and disputes

Since its founding in 1994, The Scowcroft Group has established itself as the pre-eminent international business advisory firm.

900 SEVENTEENTH STREET, NW, SUITE 500 WASHINGTON, DC 20006, USA T: 202-296-9312 F: 202-296-9395



Announcements

Obama must not delay in brokering a new Mideast peace
Financial Times, April 13, 2011

Kevin Nealer Sworn in as Member of OPIC Board of Directors

January 24, 2011

We are <u>delighted to announce</u> that Scowcroft Group Principal Kevin Nealer was confirmed by the U.S. Senate to be a Member of the Board of Directors of the Overseas Private Investment Corporation.

Better to share Britain's second carrier

Financial Times, December 19, 2010

Strategies for Uncertain Times -What the 2010 Midterms Mean for Investors

November 4, 2010

The Scowcroft Group is pleased to

announce that Thomas D. Gallagher TOP OF PAGE

has joined the firm as a Principal

November 1, 2010

Ratify New START now
Washington Times, October 22, 2010

The Scowcroft Group is pleased to announce that Franklin C. Miller has joined the firm as a Principal August 26, 2010

Secretary Chu Announces Blue
Ribbon Commission on America's
Nuclear Future
DOE NEWS, January 29, 2010

Scowcroft lauds Obama's foreign diplomacy
Washington Times, October 6, 2009

U.S. Launches Review of ExportControl RegimeHong Kong Trader, August 28, 2009

Scowcroft Group Principal Daniel
Poneman Confirmed as US Deputy
Secretary of Energy

Looking to the HorizonHarvard Political Review, February

7, 2009

An Obama A-Team for Iran
Washington Post, 02/05/2009

Obama Is Urged to Open High-Tech
Exports
New York Times, 01/09/2009

A Sit-Down with Brent Scowcroft
The National Interest, 01/06/2009