1940 Act. 1 HESCO, the designated principle underwriter for the Contracts, was an applicant in the previous applications for exemptive relief from Sections 26(a)(2)(C) and 27(c)(2). This application seeks relief to permit Applicants to substitute HSD for HESCO as the designated principal underwriter for the Contracts, which would allow HESCO to continue as broker-dealer engaged in distribution functions with respect to HESCO's own registered representatives, and would permit HSD to serve as principal underwriter and distributor with respect to entering into sales agreements with independent broker-dealers.

4. Applicants reaffirm all facts, representations and undertakings contained in the applications for exemptive reef referenced in footnote 1 above, and incorporate those applications herein by reference. To the extent that there have been any material changes in those facts, representations or undertakings, the changes have been disclosed herein. Except for the replacement of the principal underwriter, there are no material changes in the Separate Accounts or the Contracts as described in the previous applications.

5. The contingent deferred sales charge, annual maintenance fee and annual asset charge for providing mortality and expense risk guarantees are fully described in the applications for exemptive relief which were

previously granted.

6. ITT Hartford will make a daily charge at the rate of 1.25% annually from each Contract held in the Separate Accounts for providing mortality and expense guarantees with respect to the Contracts. Applicants estimate that .90% of the charge is attributable to mortality risks and .35% of the charge is attributable to expense risks.

7. The mortality and expense risk charge will not be increased. If the charge is insufficient to cover the actual

costs, ITT Hartford will bear the loss. Conversely, if the charge proves more than sufficient to meet actual expenses, the excess will be surplus to ITT Hartford and will be available for any proper corporate purpose. ITT Hartford expects a reasonable profit from the mortality and expense risk charge.

Applicants' Legal Analysis and Representations

- 1. Applicants request an exemption from Sections 26(a)(2)(C) and 27(c)(2) of the 1940 Act to the extent necessary to permit the deduction of a mortality and expense risk charge from the Separate Accounts.
- 2. Sections 26(a)(2)(C) and 27(c)(2), in pertinent part, prohibit a registered unit investment trust and any depositor thereof or underwriter therefor from selling periodic payment plan certificates unless the proceeds of all payments (other than sales loads) are deposited with a qualified bank as trustee or custodian and held under arrangements which prohibit any payment to the depositor or principal underwriter except a fee, not exceeding such reasonable amount as the Commission may prescribe, for performing bookkeeping and other administrative services of a character normally performed by the bank itself.
- 3. Applicants request that the Commission enter an Order that applies to the Separate Accounts and to future separate accounts issuing contracts that are materially similar to the Contracts exempting them from the provisions of Sections 26(a)(2)(C) and $2\overline{7}(c)(2)$ to the extent necessary to permit the deduction by ITT Hartford, and the payment to ITT Hartford, of the fee for providing the mortality and expense undertakings (deducted on a daily
 - 4. Applicants represent that:
- (a) the mortality and expense risk charge is reasonable in relation to the risks assumed by ITT Hartford under the Contracts;
- (b) the mortality and expense risk charge is within the range of industry practice for comparable annuity contracts as determined by a survey of comparable contracts issued by a large number of other insurance companies. ITT Hartford will undertake to maintain and make available to the Commission upon request a memorandum outlining the methodology and the contracts of other insurance companies underlying this representation;
- (c) there is the likelihood that the proceeds from explicit sales loads will be insufficient to cover the expected costs of distributing the contracts. Any shortfall will be covered from the assets

of the general account, which may include profit from the mortality and expense risk charge. ITT Hartford has concluded that there is a reasonable likelihood that the Separate Accounts' distribution financing arrangement will benefit the Separate Accounts and Contract owners. ITT Hartford will maintain and make available to the Commission upon request a memorandum setting forth the basis for this representation;

(d) the Separate Accounts will invest only in open-end management companies which have undertaken to have a board of directors, a majority of whom are not interested persons of the open-end and management company, formulate and approve any plan under rule 12b-1 to finance distribution expenses; and

(e) future variable annuity contracts for which class relief is sought will be materially similar to the existing Contracts covered by this application.

Conclusion

Applicants assert that for the reasons and upon the facts set forth above, the requested exemptions from Sections 26(a)(2)(C) and 27(c)(2) of the 1940 Act are appropriate in the public interest and consistent with the protection of investors and the purposes fairly intended by the policy and provisions of the 1940 Act.

For the commission, by the Division of Investment Management, pursuant to delegated authority. Margaret H. McFarland, Deputy Secretary. [FR Doc. 95-1288 Filed 1-18-95; 8:45 am] BILLING CODE 8010-01-M

Issuer Delisting; Notice of Application To Withdraw From Listing and Registration; (L. Luria & Son, Inc., Common Stock, \$.01 Par Value) File No. 1-8057

January 11, 1995.

L. Luria & Son, Inc. ("Company") has filed an application with the Securities and Exchange Commission ("Commission"), pursuant to Section 12(d) of the Securities Exchange Act of 1934 ("Act") and Rule 12d2-2(d) promulgated thereunder, to withdraw the above specified security ("Security") from listing and registration on the American Stock Exchange, Inc. ("Amex").

The reasons alleged in the application for withdrawing the Security from listing and registration include the

following:

According to the Company, in addition to being listed on the Amex,

¹ Orders granting exemptive relief were issued as

⁽a) ITT Hartford Life and Annuity Insurance Company, Investment Company Act Release Nos. 20463 (notice) (Aug. 9, 1994) and 20539 (order) (Sept. 8, 1994);

⁽b) ITT Life Insurance Company, Investment Company Act Release Nos. 19443 (notice) (Apr. 39, 1993) and 19495 (order) (May 26, 1993);

⁽c) ITT Hartford Life and Annuity Insurance Company, Investment Company Act Release Nos. 20205 (notice) (Apr. 8, 1994), and 20279 (order) (May 5, 1994); and

⁽d) ITT Hartford Life and Annuity Insurance Company, Investment Company Act Release Nos. 20219 (notice) (Apr. 14, 1994) and 20289 (order) (May 11, 1994), which amended a prior order for exemptive relief, Investment Company Act Release Nos. 19331 (notice) (Mar. 15, 1993) and 19401 (order) (Apr. 13, 1993).