

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 10 JANUARY 1991

Remimeo
Executives
Dept of Inspections
and Reports

CONFUSION FORMULA, ADDITIONAL DATA

Modifies:

HCO PL 9 Feb. 74R
Rev. 17.2.80

CONDITION BELOW TREASON
CONFUSION FORMULA AND
EXPANDED CONFUSION FORMULA

Ref:

Book, *Introduction to Scientology Ethics*

Correct application of the condition formulas by a group is vital to its survival and expansion, and this includes the lower conditions and their formulas. A breakthrough made regarding the Confusion Formula as applied by groups is described herein.

CONFUSION FORMULA FOR A GROUP

A group in the condition of Confusion will be in a state of random motion; its staff will be stumbling around and running into walls, with no real production. When such an organization or group is assigned Confusion, it does *not* apply the formula "FIND OUT WHERE YOU ARE" as given in HCO PL 9 Feb. 74R, CONDITION BELOW TREASON, CONFUSION FORMULA AND EXPANDED CONFUSION FORMULA. This is a first dynamic formula.

The formula to be applied by a group which is in the condition of Confusion is:

FIND OUT WHAT YOU ARE.

Once this formula is complete, the group would apply the Treason Formula and continue up the conditions, eventually arriving at Power.

L. RON HUBBARD
Founder